

CITY COUNCIL MEETING

September 28, 2010

7:00 p.m.

AGENDA



The City of Bonney Lake's Mission is to protect the community's livable identity and scenic beauty through responsible growth planning and by providing accountable, accessible and efficient local government services.

Website: www.ci.bonney-lake.wa.us

SIGN-UP TO SPEAK FOR SPECIFIC ACTION ITEMS ON THE AGENDA: *If you have signed-up prior to the Council meeting to speak with respect to a particular ordinance or resolution appearing on the agenda, you will be recognized to address the Council for up to one minute before the Council takes action on that item. Those wishing to address items appearing on the "Consent Agenda" should do so during the "Citizen Comments" portion of the Agenda. If the Council chooses to discuss the item further after taking comments, they may restrict additional public comment before taking action. Please look for the speaker sign-up sheets near the Council Chamber doorway. (See Item II B. for Citizen Comments on other items of City business.)*

Location: City Hall Council Chambers, 19306 Bonney Lake Blvd., Bonney Lake.

I. CALL TO ORDER

A. Flag Salute

B. Roll Call:

Elected Officials: Mayor Neil Johnson, Jr., Deputy Mayor Dan Swatman, Councilmember Laurie Carter, Councilmember Dan Decker, Councilmember Mark Hamilton, Councilmember Donn Lewis, Councilmember Randy McKibbin and Councilmember Jim Rackley.

Expected Staff Members: City Administrator Don Morrison, Public Works Director Dan Grigsby, Police Chief Mike Mitchell, Community Development Director John Vodopich, Chief Financial Officer Al Juarez, Administrative Services Director/City Clerk Harwood Edvalson, Community Services Director Gary Leaf, and City Attorney Jim Dionne.

C. Announcements, Appointments and Presentations:

1. Announcements:

2. Appointments:

3. Presentations:

D. Agenda Modifications:

II. PUBLIC HEARINGS, CITIZEN COMMENTS & CORRESPONDENCE:

A. Public Hearings:

- Public Hearing: AB10-154 - Resolution 2071 -** Regarding a Development Agreement Between the City of Bonney Lake and MCA

Investments, LLC, Bonlak Investors, LLC, and Bonney Lake Capitol Investors, LLC for the Bonney Lake Retail Center.

B. Citizen Comments:

You may address the City Council on matters of City business for up to 5 minutes. Those commenting about ordinances or resolutions on the "Consent Agenda" should limit their comments to one minute per item. When recognized by the Mayor, please state your name and address for the official record. Designated representatives speaking on behalf of a group may take up to 10 minutes on matters of general City business.

C. Correspondence:

III. COUNCIL COMMITTEE REPORTS:

A. Finance Committee

B. Community Development Committee

C. Public Safety Committee

D. Other Reports

IV. CONSENT AGENDA:

The items listed below may be acted upon by a single motion and second of the City Council. By simple request to the Chair, any Councilmember may remove items from the Consent Agenda for separate consideration after the adoption of the remainder of the Consent Agenda items.

11-20

A. Approval of Minutes: September 7, 2010 Workshop and September 14, 2010 Meeting.

B. Accounts Payable Checks/Vouchers: Accounts Payable checks/vouchers #59496 thru 59579 (including wire transfer #'s 9112010, 9162010 and 9172010) in the amount of \$594,813.94.

C. Approval of Payroll: Payroll for September 1-15 2010 for checks 29303-29334 including Direct Deposits and Electronic Transfers in the amount of \$401,362.62.

21-29

D. AB10-151 -Resolution 2070 - A Resolution Of The City Council Of The City Of Bonney Lake, Pierce County, Washington, Authorizing Amendment No. 1 to the current RH2 contract to design the South Prairie Booster Pump Station.

31-94

E. AB10-156 – Resolution 2073 – A Resolution Of The City Council Of The City Of Bonney Lake, Pierce County, Washington, Authorizing An Agreement With Cerium Networks To Purchase, Configure, And Install A Voice Over Internet Protocol Telephone System For \$53,572.69 Plus Tax.

V. FINANCE COMMITTEE ISSUES:

Page

95-96

- A. **AB10-155 - Resolution 2072** - A Resolution Of The City Council Of The City Of Bonney Lake, Pierce County, Washington, allowing the Bonney Lake Police Department to expand the hours of the CSO Crime Analyst from a part time employee to a FTE. The CSO Crime Analyst will work 20 hours for the City of Bonney Lake Police Department and 20 hours for the PATROL Auto Theft Task Force where up to \$50,000 per year of this salary will be reimbursed by WATPA grant funding source.

VI. COMMUNITY DEVELOPMENT COMMITTEE ISSUES:

VII. PUBLIC SAFETY COMMITTEE ISSUES:

97-101

- A. **AB10-138 - Ordinance D10-138** - An Ordinance Of The City Of Bonney Lake, Pierce County, Washington, Amending Chapters 9.52 And 9.54 Of The Bonney Lake Municipal Code, Relating To Property Crimes.

VIII. FULL COUNCIL ISSUES:

IX. EXECUTIVE SESSION:

Pursuant to RCW 42.30.110, the City Council may hold an executive session. The topic(s) and the session duration will be announced prior to the executive session.

X. ADJOURNMENT

For citizens with disabilities requesting translators or adaptive equipment for communication purposes, the City requests notification as soon as possible of the type of service or equipment needed.

THE COUNCIL MAY ADD AND TAKE ACTION ON OTHER ITEMS NOT LISTED ON THIS AGENDA.

**City of Bonney Lake, Washington
City Council Agenda Bill (C.A.B.) Approval Form**

<u>Department / Staff Contact:</u> Exec / Brian Hartsell	<u>Workshop / Meeting Date:</u> 28 Sep 2010	<u>Agenda Bill Number:</u> AB10-154
<u>Ordinance Number:</u>	<u>Resolution Number:</u>	<u>Councilmember Sponsor:</u>

Agenda Subject: Public Hearing for Development Agreement--Bonney Lake Retail Center

Proposed Motion: AB10-154 - Resolution 2071 - Regarding a Development Agreement Between the City of Bonney Lake and MCA Investments, LLC, Bonlak Investors, LLC, and Bonney Lake Capitol Investors, LLC for the Bonney Lake Retail Center.

Administrative Recommendation: Hold the Public Hearing on 28 Sep 2010.

Background Summary: MCA Investments, LLC, Bonlak Investors, LLC, and Bonney Lake Capitol Investors, LLC own property fronting SR410 next to Mazatlan Restaurant and in front of their new self-storage center. The group is proposing to develop their property into the Bonney Lake Retail Center, wherein space would be provided for two tenants. Their plan stalled when their site plan conflicted with elements of the Eastown Design Standard—primarily the Standard’s prohibition of parking that fronts State Route 410 and the future 216th Ave E. Section 7 of the standard does indicate that “minor variations” are allowable. Resolution 2071 will propose the approval of a simple development agreement to enact that “minor variation” provision and thereby allow up to two rows of parking to front the two roads. The agreement itself explains and describes the allowance of the minor variation. The proposed site plan and supporting code are included as exhibits to the attached agreement. The setting of the public hearing is consistent with RCW 36.70B.200, which indicates that a development agreement can be approved by resolution after a public hearing.

<u>BUDGET INFORMATION:</u>			
Budget Amount	Required Expenditure	Budget Impact	Budget Balance
Budget Explanation:			

COMMITTEE/BOARD REVIEW:

Subcommittee Review Date: Finance Committee - 14 Sep 2010
Commission/Board Review Date: -
Hearing Examiner Date:

COUNCIL ACTION:

Workshop Date(s): **Public Hearing Date(s):** 28 Sep 2010
Meeting Date(s): 9 Sep 2010 **Tabled To Date:**

Signatures:

Director Authorization	Mayor	Date City Attorney Reviewed 8 Sep 2010--Kathleen Haggard
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DEVELOPMENT AGREEMENT

This DEVELOPMENT AGREEMENT (“Agreement”) is made between the City of Bonney Lake, Washington (“City”) and MCA Investments, LLC, Bonlak Investors, LLC, and Bonney Lake Capitol Investors, LLC (“Developers”) (hereinafter collectively referred to as “the Parties”), under the authority of RCW 36.70B.170 et seq.

RECITALS

WHEREAS, the Developers intend to construct a commercial retail center, Bonney Lake Retail Center (“Project”), to be occupied by no more than two tenants over its own property located at 21514 SR 410, Bonney Lake, WA (“Property”); and

WHEREAS, the Project is located in the Eastown combined retail-commercial, warehousing and light manufacturing (C-2/C-3) zone; and

WHEREAS, the City is currently in the process of reviewing the Eastown Development Standard, which is part of the Eastown Subarea Plan and overall Comprehensive Plan, in order to determine whether certain standards such as prohibition of parking along SR410 frontage, should be revised; however, revisions are not expected to be finalized before the end of 2010; and

WHEREAS, the current Eastown Development Standards have a provision in Section 7 that states, “Minor variations may be permitted to allow for topographic constraints, flexibility for coordinated design, and creativity;” and

WHEREAS, the parcel size and position of the Property relative to SR 410, combined with the existing Standard precluding parking spaces adjacent to SR 410, would make it impractical for the Developers to build the proposed Project; and

WHEREAS, under RCW 36.70B.170, cities are authorized to enter into development agreements for real property in order to “set forth the development standards and other provisions that shall apply to and govern and vest the development, use, and mitigation of the development of the real property for the duration specified in the agreement.”

NOW, THEREFORE, the Parties agree as follows:

- A. The Developers shall be granted a Minor Variation to Section 7.4, Parking, of the Eastown Development Standards. Up to two rows of parking may front SR 410 and/or 216th Ave E, as shown on the Site Plan attached as Exhibit A. All other provisions of Section 7.4 still apply. The Minor Variation does not excuse compliance with zoning and other regulations set forth in the Bonney Lake Municipal Code, or compliance with all other aspects of the Eastown Subarea Plan not affected by the Minor Variation set forth in this Agreement. The Developers must adhere to all City planning and permitting requirements, which are unaffected by this Agreement.

- B. The Bonney Lake Retail Center proposed by the Developers may not be occupied by the ineligible business listed in Bonney Lake Municipal Code Section 19.04.150, attached as Exhibit B to this Agreement. These ineligible businesses are fast food restaurants, sandwich, teriyaki and other related eating establishments, with or without drive-through windows; coffee stands; beauty, nail, or hair salons; adult entertainment establishments; kennels; salvage yards; antique shops; convenience stores; gas stations; bars and taverns; thrift shops; self storage units; second hand or antique stores.
- C. Per RCW 36.70B.190, the City shall record this Agreement with the Pierce County Auditor, and this Agreement shall run with the land and bind the Parties' heirs, successors, and assigns for the duration of the Agreement.
- D. This Agreement shall be in effect from the date of its ratification by resolution after public hearing by the Bonney Lake City Council per RCW 36.70B.200 for a period of ten years.

Landowners & Developers

By: _____
Ward Johnson
MCA Investments, LLC; Westmark Construction, Inc.

By: _____
Carl Hogan
Bonlak Investors, LLC

By: _____
Jeff Hogan
Bonney Lake Capitol Investors, LLC

City of Bonney Lake

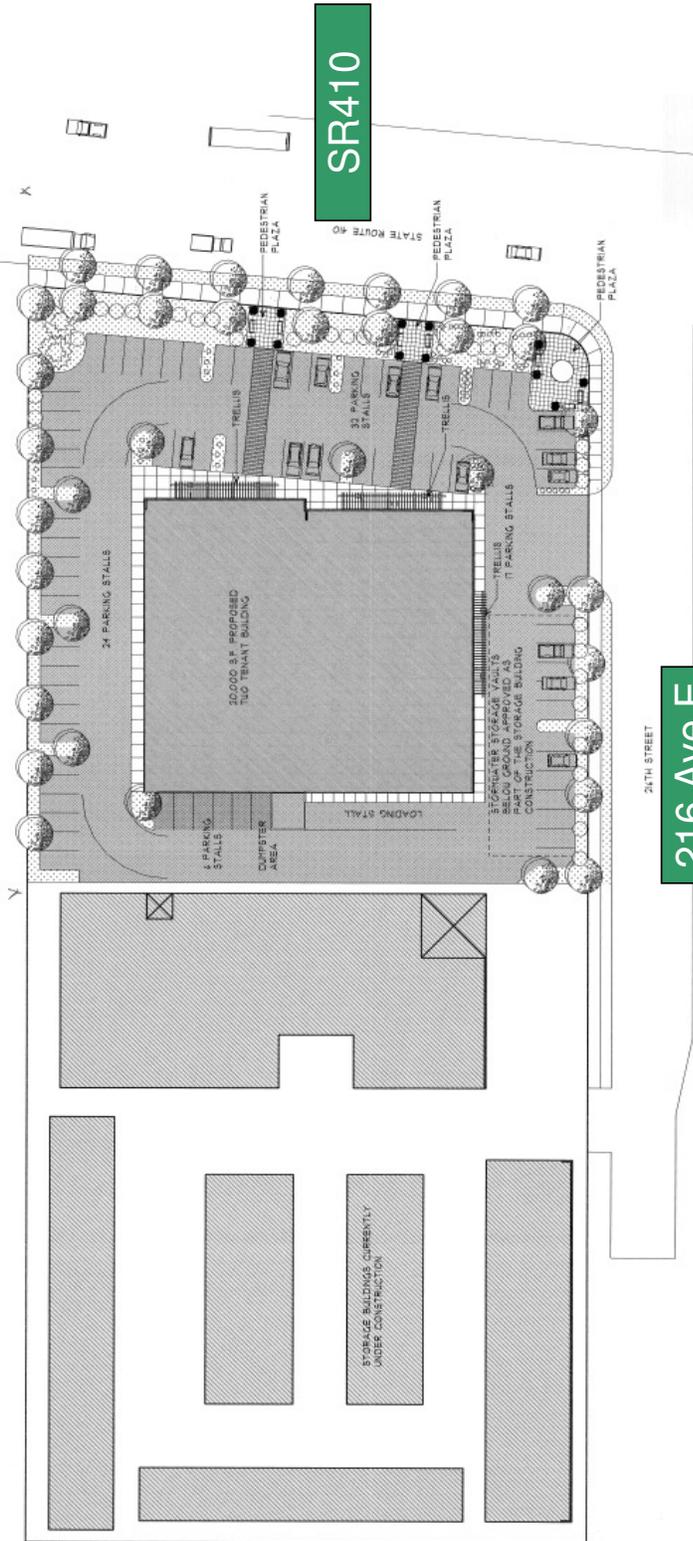
By: _____
Neil Johnson, Jr., Mayor

Bonney Lake Retail Building—Preferred Plan

BONNEY LAKE RETAIL BUILDING

21514 SR 410

JUNE 23, 2010



SCHMATIC SITE PLAN
SCALE 1" = 20'-0"
0' 8' 16' 24' 48'

PROJECT DATA:

SITE AREA:	4.33 ACRES
PROPOSED BUILDING AREA:	20,000 SF
PARKING PROVIDED:	74 STALLS
BUILDING HEIGHT PROPOSED:	24' - 0"
LEGAL DESCRIPTION:	Section 02 Township N Range 05 Quarter 22, ELY, 240 FT OF WLY 100 FT OF TRACT FOR OF GOVT LOT 4 LY 5 OF STATE HAY BVC ADD. R 18 CTD 10 ST OF SA DOT #7018 SCD010M/21-1950

James Guerrero Architects, INC
7520 Bridgeport Way W.
Lakewood, WA 98459
Phone: 253.951-6000
Fax: 253.951-7239
REGISTERED ARCHITECT
JA 81318
WASHINGTON STATE

Exhibit B—Excerpt from BLMC Chapter 19.04

19.04.150 Traffic impact fee (TIF) funding source adjustments.

A. Traffic Impact Fee Funding Source Adjustment Established – Purpose. The purpose of this policy is to encourage and facilitate certain businesses to locate in designated areas of the city where development is desired, and to recruit into the city those types of businesses deemed beneficial to the city and the community and/or which the city currently lacks in sufficient number or volume. Pursuant to RCW 82.02.060(2) and (4) there is hereby established a funding source adjustment from the traffic impact fee set forth in this chapter for development activity which meets the criteria of subsection C of this section.

B. Application for Traffic Impact Fee Adjustment. Any developer applying for or receiving a building permit which meets the criteria set forth in subsection C of this section may apply to the mayor or designee for an adjustment from the traffic impact fee established pursuant to this chapter. Said application shall be on forms provided by the city and shall be accompanied by all information and data the city deems necessary to process the application. A full and complete application must be filed on or before the date of certificate of occupancy in order to be eligible for a potential adjustment to the TIF.

C. Funding Source Adjustment Criteria. To be eligible for the traffic impact fee adjustment established by this section, the applicant shall be a commercial retail business which locates or establishes a commercial retail business that is not considered to be ineligible pursuant to subsection (C)(5) of this section. Qualified applicants must meet each of the following criteria as applicable:

1. Downtown. The applicant must be a retail business, either new or existing, located within the downtown core (DC) or downtown mixed use (DM) zoning district. Any permitted commercial uses in the DC or DM district are eligible to apply for the TIF adjustment. In order to qualify for a TIF adjustment in the downtown, the retail applicant or underlying developer must redevelop a portion of the downtown core or downtown mixed use zone. Said redevelopment shall include, at a minimum, the demolition of an existing structure on the site of the proposed new construction, and the subsequent construction of a new structure of not less than 10,000 square feet in conformance with the downtown plan and accompanying design guidelines.

2. Easttown Zone. The applicant must be a new retail business located within the Easttown combined retail-commercial, warehousing and light manufacturing zone, and not considered to be an ineligible business under subsection (C)(5) of this section. Based on similar store sales or other reliable data, as determined by the city, the applicant must demonstrate that it is likely to generate to the city of Bonney Lake average annual city of Bonney Lake portion sales and use tax revenue of at least \$15,000 per year over the three-year period commencing from date of certificate of occupancy.

3. Midtown and Other Areas Outside Downtown or Easttown. The applicant must be a new retail business located within a C1, C2, or C3 zoning district, and not considered an ineligible business under subsection (C)(5) of this section. Based on similar store sales or other reliable data, as determined by the city, the applicant must demonstrate that it is likely to generate to the city of

Bonney Lake average annual city of Bonney Lake portion sales and use tax revenue of at least \$15,000 per year over the three-year period commencing from date of certificate of occupancy.

4. Special Criteria for Sit-Down Restaurants. The applicant must be a new otherwise eligible sit-down restaurant in which patrons are typically served by wait-staff and orders are not normally placed at a counter or drive-through window, and which employs 18 or more full-time equivalent (FTE) employees, or which generates to the city of Bonney Lake average annual city of Bonney Lake portion sales and use tax revenue of at least \$25,000 per year over the three-year period commencing from date of certificate of occupancy.

5. Ineligible Businesses. The council finds that there are several types of businesses which are either currently well represented in the city, or otherwise do not have a broad public purpose, and thus no TIF incentive is appropriate. The following business types are hereby expressly excluded from application for the TIF adjustment program in all areas outside of the downtown: fast food restaurants, sandwich, teriyaki and other related eating establishments in which orders are normally placed at a counter or drive-through window; coffee stands; beauty, nail, or hair salons; adult entertainment establishments; kennels; salvage yards; antique shops; convenience stores; gas stations; bars and taverns; thrift shops; self storage units; second hand or antique stores.

COUNCIL WORKSHOP

September 7, 2010
5:30 p.m.

MINUTES



“Where Dreams Can Soar”

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Website: www.ci.bonney-lake.wa.us

Audio Time
Stamp ↓

Location: City Hall Council Chambers, 19306 Bonney Lake Blvd, Bonney Lake.

I. Call to Order: Mayor Neil Johnson, Jr. called the Workshop to order at 5:32 p.m.

II. Roll Call: [A1.3]

Administrative Services Director/City Clerk Harwood Edvalson called the roll. In addition to Mayor Johnson, elected officials attending were Deputy Mayor Dan Swatman, Councilmember Laurie Carter, Councilmember Dan Decker, Councilmember Mark Hamilton, Councilmember Donn Lewis, Councilmember Randy McKibbin and Councilmember James Rackley.

[Staff members in attendance were Chief Financial Officer Al Juarez, Public Works Director Dan Grigsby, Police Chief Mike Mitchell, Community Development Director John Vodopich, Community Services Director Gary Leaf, Administrative Services Director/City Clerk Harwood Edvalson, City Attorney Jim Dionne and Administrative Specialist Shawn Campbell.]

III. Agenda Items:

5:33:11

A. Council Open Discussion:

Bonney Lake Days: Councilmember Rackley said he spoke to Costco representatives during Bonney Lake Days and that a concern of theirs is the Transportation Impact Fees. He asked Mayor Johnson if Costco has been made aware of the rebate program. Mayor Johnson stated that Costco is fully aware of all the incentives that the City has available and that the City is willing to negotiate further.

Resolution 2058: Councilmember McKibbin asked if Council would be voting on Resolution 2058 – Design of the Eastown Lift Station, at the September 14th Council Meeting. Mayor Johnson said that this resolution is scheduled to be voted on at the next meeting.

Citizen Comprehensive Plan Amendment Requests: Deputy Mayor Swatman asked if citizen Comprehensive Plan Amendment requests are due next year. Director Vodopich confirmed that was the case. Deputy Mayor Swatman expressed concern that if one business in an area petitions for their property to be zoned commercial, the City needs to have all the businesses in the area work together so that others do not come forward after the amendment is done and wish to be added on. He hopes that the City could get the property owners at 192nd to do a similar development agreement as was done with the WSU forest area so the right-of-way agreement, utilities available, and property exchange could be taken care of in one document, and the property owners and the City would all be on the same page. Councilmember Rackley agreed that it is a good idea but said he would like the City to purchase the

right of way needed by the city before zoning is changed. Deputy Mayor Swatman stated it is his understanding that citizens in that area are planning on bringing this Comprehensive Plan Amendment forward and wanted to make sure that they do it as a group, not one property at a time. Councilmember Carter said the property owners have attended a Planning Commission meeting on this issue. She stated that Director Grigsby has maps for the Eastown area that show everything present and planned for in the area, and that a similar map would be helpful for planning the Midtown area.

2011 – 2012 Budget: Deputy Mayor Swatman said he was quoted in the paper as saying that “it is unreasonable to close the budget gap with cuts alone”. He wanted to make it clear that he is not in favor of using the fund balance long term, and wants to have a balanced budget by end of 2012. Deputy Mayor Swatman thanked the Administration and Mayor for being willing to hear from council before the Mayor submits his budget. Councilmember Hamilton said he is encouraged that the Mayor plans to work out a budget where the Fund Balance does not go below \$3.5 million. Councilmember Lewis said he agrees with the other councilmembers in a balanced budget by 2012. He does not want to see a scenario where we are spending more than we bring in consecutively every year. Councilmember McKibbin stated that he feels the City would need to exhaust the fund balance before the Council should consider raising taxes.

Reed Property: Councilmember Carter stated that she liked using the Reed property for the Special Budget Meeting. She asked if the City could use the different properties in this manor more often and for outside groups. She said she wants to see the Council getting creative with ideas for increased revenue to the City. Mayor Johnson said the property is not ready to be rented. Staff is working on the required upgrades to make the property safe and usable, but it will take time. Mayor Johnson stated that they are looking at all the properties that the City currently has and ways to use them that is in the best interest of the City.

Councilmember Hamilton asked if the City still has regular meetings with Cascade Water Alliance. Mayor Johnson stated that Director Grigsby and himself stay in contact with CWA. Councilmember Hamilton said it is important to continue to talk about the long-term plan of the City to use the Reed Property as a trailhead for the Fennel Creek Trail. In addition, he said a few citizens have voiced concerns that CWA is discouraging recreational use of the road by putting up fences and full time security. At this time, he has not heard of anyone who has been asked to leave. He would like to see this concern brought up in a discussion with CWA to ensure that they are in line with the long-term plan of the City. Mayor Johnson stated that CWA’s concerns relate to liability, security, vandalism and garbage in the lake. He feels there will probably need to be a hold harmless agreement between CWA and the City of Bonney Lake, City of Buckley and Pierce County.

Councilmember Decker said he is happy that the City has moved forward with the purchase of the Reed Property, which was opposed by past administrations. Deputy Mayor Swatman requested a copy of the timeline for obtaining the water rights for the Reed property. Mayor Johnson said more information on this will be provided to Council.

Summer School District: Councilmember Carter reported that Lakeridge Middle School will have a ribbon cutting ceremony at 4:30p.m. on Wednesday, October 13th

and an open house afterwards with a 6:00p.m. dedication ceremony. She asked that everyone vote for Bonney Lake High School for “Game of the Week” on KING 5 News.

192nd Safe Routes to School: Councilmember Lewis commended Director Grigsby and his staff for their work on the 192nd Avenue sidewalk for the Safe Routes to School project. He said parents commented on how much more convenient and safe the new sidewalks make the area.

Eastown Tour: Councilmember McKibbin thanked Director Grigsby for taking him, Councilmember Lewis and Deputy Mayor Swatman on the windshield tour of Eastown and the Reed Property.

Police Activity: Councilmember Rackley commended the police department on the increased arrests of drunk drivers recently.

6:03:46

- B. **Review of Council Minutes:** August 17, 2010 Workshop; August 24, 2010 Adjourned Workshop; August 24, 2010 Regular Meeting; and August 31, 2010 Special Meeting.

Councilmember Carter noted that on the August 24, 2010 minutes, p.3, states “prevents” drag boats instead of “governs” drag boats, and asked that this change be made.

6:06:07

- C. **Discussion:** AB10-142 - Resolution 2067 - A Resolution of the City Council of the City of Bonney Lake, Pierce County, Washington Authorizing the Mayor to Sign the Eastown Sewer Lift Station 26 Site Utility Easement and Access Agreement with Charlotte Kontos.

Director Grigsby explained the comparable property costs in the area. He stated the short-term cost of providing the easement to the City is only for relocating the utilities and the long-term cost will be maintaining the road.

Councilmember Rackley said that if the City had to start over with this process and try to purchase the property instead of trading for it, a property appraisal would be needed. Deputy Mayor Swatman stated his concern that the value of the trade is not specifically spelled out in the agreement, and he wants to make sure that it will be a benefit to the city in the future. He expressed concern that other property owners would be able to use this agreement to force the City to give them similar concessions. He also said the City is paying too high a price for this easement. Mayor Johnson asked Director Grigsby to get an estimate of the cost for moving the utilities. Director Grigsby stated this agreement is unique and other property owners would not be able to compare it to their property for future easements. He said the City is getting two separate items from this agreement, an easement and access to the State property. He stated in negotiations like this, the homeowner can request anything they want to close the deal.

Councilmember Lewis said he is concerned about the limit of two years for work to be completed in the agreement. He said he wants to make sure the City will not be held liable if it takes longer than two years. City Attorney Dionne stated if the work is reasonably going to take more than two years then the City should add language

to the agreement such as “or such other times as is reasonable under the circumstances”. Councilmember Decker asked Staff to clarify that the County told the City it is unlikely that additional areas will be added to the CUGA in the next 16-18 years. Director Grigsby stated that was correct, however the City’s intent is to continue squaring off the city limits.

Director Grigsby said this easement is needed in order to design the lift station, since it provides access to the site. Councilmember Hamilton expressed concern that the SDC and other fees are waived indefinitely, and would like a termination date to be added. Director Grigsby stated Ms. Kontos could benefit from this agreement in a future utility latecomers agreement. He said he would add a termination date to the waived fees section of the agreement. This item was forwarded to the September 14, 2010 Council Meeting.

6:36:21

D. Discussion: AB10-137 - Finish Appearance of Downtown SR410 Retaining Wall

Director Grigsby stated that when the improvements to SR410 and Sumner-Buckley Hwy E are made, part of the hillside will be removed, requiring a retaining wall. He asked for the Council’s input on the design of the retaining wall. Councilmember Rackley expressed concern about the cost. Councilmember Carter said using the same art we already use at the City Parks would create continuity and could save the City money. Councilmember Lewis expressed his concern about graffiti and vandalism. He said he would like to see the panel with the logo on it lighted. Director Grigsby said that the “Fractured Finn” option would be the easiest to clean up in case of graffiti. He said the funding for this project is contingent on the outcome of the Cascadia bankruptcy proceedings and grant funding.

Council consensus was to use an uneven surface or “Fractured Finn” for all the panels except one, which will have the City logo.

IV. Executive Session: None.

6:52:46

V. Adjournment:

At 6:52p.m. Councilmember Lewis moved to adjourn the Workshop. Councilmember Carter seconded the motion.

Motion approved 7 – 0.

Harwood T. Edvalson, CMC
City Clerk

Neil Johnson, Jr.
Mayor

Items submitted to Council at the September 7, 2010 Workshop: None

CITY COUNCIL MEETING

**September 14, 2010
7:00 P.M.**

MINUTES



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Audio Time
Stamp ↓

Location: City Hall Council Chambers, 19306 Bonney Lake Blvd., Bonney Lake.

I. CALL TO ORDER – Mayor Neil Johnson, Jr. called the meeting to order at 7:01 p.m.

A. Flag Salute: Mayor Johnson led the audience in the Pledge of Allegiance.

B. Roll Call:

Administrative Services Director/City Clerk Harwood Edvalson called the roll. In addition to Mayor Johnson, elected officials attending were Deputy Mayor Dan Swatman, Councilmember Laurie Carter, Councilmember Dan Decker, Councilmember Mark Hamilton, Councilmember Donn Lewis, Councilmember Randy McKibbin and Councilmember Jim Rackley.

[Staff members in attendance were City Administrator Don Morrison, Police Chief Mike Mitchell, Public Works Director Dan Grigsby, Planning Manager Heather Stinson, Community Services Director Gary Leaf, City Attorney Jim Dionne, Administrative Services Director / City Clerk Harwood Edvalson, and Records & Information Specialist Susan Duis.]

C. Announcements, Appointments and Presentations:

1. Announcements: None.

2. Appointments: None.

3. Presentations:

a. **Proclamation:** Beautify Bonney Lake Day - September 18, 2010

Mayor Johnson proclaimed Saturday, September 18, 2010 as Beautify Bonney Lake Day, and presented the proclamation to Beautify Bonney Lake board member Lillian McGinnis. She thanked the Mayor, Council and staff for their support and leadership, and presented the City with a certificate of appreciation from BBL. Mayor Johnson encouraged citizens to participate in this year’s event.

b. **Planning Commission Recommendation:** AB10-149 - Ordinance D10-149 - Amending the Bonney Lake Municipal Code to Clarify Uses Allowed in the Downtown Core and Downtown Mixed Zones.

Planning Commissioner Chas Rawlings offered to answer Council questions about the proposed ordinances. Deputy Mayor Swatman asked how the Commission developed its list of allowed uses, and whether it allows flexibility to allow other uses that are not included. Chairperson Grant Sulham said the Commission felt it is better to provide a list of

approved uses to guide staff, rather than using vague language about uses that generally benefit the City. Councilmember McKibbin said the ordinance defers to the Director’s discretion when approving similar uses, but he does not favor this wording. The item was forwarded for discussion at a future Council workshop.

- c. **Planning Commission Recommendation:** AB10-152 - Ordinance D10-152 - An Ordinance Amending the Bonney Lake Municipal Code and Bonney Lake Downtown Design Standards to Exempt Accessory Buildings Associated with Existing Single Family Uses from the Standards.

The item was forwarded for discussion at a future Council workshop.

D. Agenda Modifications:

Deputy Mayor Swatman moved to add AB10-154, setting a public hearing, to the agenda under Finance Committee Issues, Item B. Councilmember Rackley seconded the motion.

Motion to modify the agenda approved 7 – 0.

7:13:01

II. PUBLIC HEARINGS, CITIZEN COMMENTS & CORRESPONDENCE:

- A. Public Hearings: None.

- B. Citizen Comments:

George Brown, 8410 Locust Ave, Bonney Lake, asked when the Council will discuss the ordinances recommended by the Planning Commission. He said he wants to review the ordinance and make comments for the Council. Mayor Johnson said they should appear on the September 21, 2010 Workshop agenda.

Brad Doll, 20212 101st St E, Bonney Lake, is president of the Ponderosa Estates HOA. He said HOA members have asked when the City will start holding town hall style meetings for residents to get information about annexation. He said he would be happy to participate and get information out to residents. Deputy Mayor Swatman asked Mr. Doll to find out from his neighbors what dates and times would work best for them so the City can plan informational meetings.

- C. Correspondence: None.

7:16:07

III. COUNCIL COMMITTEE REPORTS:

- A. Finance Committee: Deputy Mayor Swatman said the committee met at 5:30 p.m. earlier in the evening and discussed personnel updates and the upcoming WCIA Human Resources audit, and forwarded Resolution 2069 and Resolution 2071 to the current agenda. He said he continues to monitor the budget carefully. The committee

also reviewed its minutes and reviewed options for phones in the Interim Justice Center as presented by Information Services Coordinator Chuck McEwen.

- B. Community Development Committee: Councilmember Rackley said the committee has not met since the last Council meeting.
- C. Public Safety Committee: Councilmember Hamilton said the committee met on September 13th and Deputy Police Chief Powers presented a proposed change to the property crimes ordinance based on new State legislation. Assistant City Attorney Sarah Hale reviewed the City's nuisance code and possible changes. The Committee is using the City of Sumner's dangerous dog ordinance as a template for revisions to the Bonney Lake code. The committee also discussed a proposed helmet law that would require bicyclists and skateboarders to wear helmets. The Committee is working on a proposal to use grant funds to turn a part-time Community Services Officer position into a full-time officer, so she would spend about 20 hours per week on the Washington State Auto Theft task force. Finally, the Church Lake Boating Advisory Committee is working on a proposed boat noise ordinance.

D. Other Reports:

Shoreline Management Master Plan: Councilmember Carter said the Shoreline Management Master Plan Advisory Committee is hosting a public meeting on October 18th at 6:30 p.m. at the Senior Center. She encouraged councilmembers and the public to attend so they can meet committee members and learn more about proposed updates to the plan.

Dog Park Opening: Mayor Johnson said the Viking Dog Park ribbon cutting ceremony has been scheduled for Saturday, September 25, 2010 at 9:00 a.m.

Futures Conservation Grant: Mayor Johnson said the City's application for grant funding is currently ranked 2nd for the Fennel Creek Property project. He said the City applied for \$750,000 and he is hopeful the City will be awarded funds.

Census 2010: Mayor Johnson said the City received a plaque for its participation in the 2010 Census. Councilmember Rackley said the Census Bureau was able to complete the 2010 census under budget, which saved federal funds.

Pierce Transit Update: Mayor Johnson said the Pierce Transit Board voted to increase regular adult transit fares to \$2.00, but did not raise rates for seniors, disabled people and youth. He said he led the push to keep rates for seniors and disabled persons lower, and he will update the Council on any new information.

7:26:41

IV. CONSENT AGENDA:

- A. **Approval of Minutes**: August 17, 2010 Workshop; August 24, 2010 Adjourned Workshop; August 24, 2010 Regular Meeting; and August 31, 2010 Special Meeting.
- B. **Approval of Accounts Payable Checks/Vouchers**: Accounts Payable Checks/Vouchers #59275 thru 59320 (including wire transfer #2010716) in the

amount of \$680,520.81; Accounts Payable checks/vouchers #59321 for a utility refund in the amount of \$70.75; Accounts Payable checks/vouchers #59322 thru 59372 (including wire transfer #s 7022010, 7082010, 8032010, 8042010, 8172010 and 20100816) in the amount of \$151,995.15; Accounts Payable checks/vouchers #59373 thru 59382 (including wire transfer # 6263428) in the amount of \$49,684.70; Accounts Payable checks/vouchers #59383 thru 59384 in the amount of \$10,259.99; Accounts Payable checks/vouchers #59385 thru 59435 (voiding check #59396 and including wire transfer #'s 71152010, 8152010, 8182010 and 9012010) in the amount of \$1,000,518.53; Accounts Payable checks/vouchers #59436 in the amount of \$1,058.70; Accounts Payable checks/vouchers #59437 (replacing check #59396) in the amount of \$373.95; Accounts Payable checks/vouchers #59436, and #59438 thru #59495 in the amount of \$284,130.71.

- C. **Approval of Payroll:** August 16-31 2010 for checks 29257-29302 including Direct Deposits and Electronic Transfers in the amount of \$ 591,497.00.
- D. **AB10-106 - Resolution 2048** - A Resolution Of The City Council Of The City Of Bonney Lake, Pierce County, Washington, Authorizing An Agreement With Powercom To Install Network And Cable TV Cabling In The Interim Justice Center For \$10,700.74 Plus Tax.

**Councilmember Rackley moved to approve the Consent Agenda.
Councilmember Decker seconded the motion.**

Consent Agenda approved 7 – 0.

7:26:46

V. FINANCE COMMITTEE ISSUES:

- A. **AB10-146 - Resolution 2069** - A Resolution Of The City Council Of The City Of Bonney Lake, Pierce County, Washington, Authorizing The Mayor To Sign An Interlocal Agreement With The Town of Wilkeson For Planning Services.

Councilmember Decker moved to approve Resolution 2069. Councilmember Lewis seconded the motion.

Mayor Johnson said this is the City's third interlocal agreement to provide staff services to another city. He said these agreements are a great way to best utilize Bonney Lake staff time while helping other cities meet their staffing needs.

Resolution 2069 approved 7 – 0.

- B. **AB10-154** – A Motion of the City Council of the City of Bonney Lake, Pierce County, Washington, Setting a Public Hearing at 7:00 p.m., or as soon thereafter as possible, During the Regular Council Meeting of September 28, 2010, for the Development Agreement Between the City and MCA Investments, LLC, Bonlak Investors, LLC, and Bonney Lake Capitol Investors, LLC for the Bonney Lake Retail Center. *Added to the agenda during Agenda Modifications, above.*

Deputy Mayor Swatman said the Finance Committee discussed the proposed motion at its meeting earlier in the evening, and unanimously recommended scheduling the Public Hearing. He said the proposed agreement will come forward for Council discussion and action at a future Workshop and Meeting after the hearing.

Motion approved 7 – 0.

VI. COMMUNITY DEVELOPMENT COMMITTEE ISSUES: *None.*

VII. PUBLIC SAFETY COMMITTEE ISSUES: *None.*

7:28:41

VIII. FULL COUNCIL ISSUES:

- A. AB10-125 – Resolution 2058** – A Resolution Of The City Council Of The City of Bonney Lake, Pierce County, Washington, Authorizing A Contract With RH-2 For The Design Of The Eastown Sewer Service Area Study, Eastown Sewer Lift Station Design And Lift Station 18 Improvements.

Councilmember Lewis moved to approve Resolution 2058. Councilmember Rackley seconded the motion.

Mayor Johnson said the Council has been working on the system design for some time. Deputy Mayor Swatman said it is unfortunate that a private group was unable to move forward with the project, which might have been simpler and less expensive overall. He said it is important to extend sewer services to Eastown so it can begin to develop, and the City has stepped in to get it done. He thanked Director Grigsby for his efforts to coordinate sewer development in Eastown, answering questions from Council and residents, and taking care of the details. Councilmember Hamilton said he supports the proposed project, which shows the City's commitment to Eastown. Councilmember Lewis also spoke in support of the project and said he hopes timing works well so the area can start developing as the economy improves.

**Resolution 2058 approved 6 – 1.
Councilmember McKibbin voted no.**

- B. AB10-142 - Resolution 2067** - A Resolution Of The City Council Of The City of Bonney Lake, Pierce County, Washington Authorizing The Mayor To Sign The Eastown Sewer Lift Station 26 Site Utility Easement And Access Agreement With Charlotte Kontos.

Councilmember Decker moved to approve Resolution 2067. Councilmember Rackley seconded the motion.

Councilmember Hamilton moved to amend the agreement language to the version reviewed at the August 24, 2010 Council Meeting. Councilmember Rackley seconded the motion.

Councilmember Rackley said he supports the amendment and asked City Attorney Dionne if he has any concerns with the previous version reviewed by Council. The City Attorney said he has no legal concerns about the agreement, but noted that the Council had expressed concerns about the two year timeline and other language. He said Director Grigsby seems confident that the work will be completed within two years.

Councilmember Hamilton said the changes he had requested are not critical and the prior version of the agreement was already signed by the property owner. Deputy Mayor Swatman suggested the Council wait to act on the resolution at the next Workshop so they can review the proposed language. Councilmember Hamilton said the Council already reviewed this version of the agreement at a previous Workshop and he does not feel it is necessary to delay action for another week.

Amendment approved 7 – 0.

Deputy Mayor Swatman reiterated his interest in tabling the item to the September 21st Workshop for action. Councilmember Lewis said he asked to table the item at the August 24th Workshop, but is now comfortable with approving the agreement as presented. Councilmember Rackley said the Council previously reviewed this version of the agreement, and he is comfortable taking action.

**Resolution 2067 approved as amended 5 – 2.
Councilmember McKibbin and
Deputy Mayor Swatman voted no.**

IX. EXECUTIVE SESSION: *None.*

7:39:56

X. ADJOURNMENT:

At 7:39 p.m., Councilmember Rackley moved to adjourn the meeting. Councilmember Lewis seconded the motion.

Motion approved 7 – 0.

Harwood Edvalson, CMC
City Clerk

Neil Johnson
Mayor

Items submitted to the Council Meeting of September 14, 2010:

- City of Bonney Lake Staff –AB10-154 (*Motion to set a Public Hearing on September 28, 2010 at 7:00 p.m. for the Bonney Lake Retail Center Development Agreement*) – Executive Assistant Brian Hartsell.

**City of Bonney Lake, Washington
City Council Agenda Bill (C.A.B.) Approval Form**

<u>Department / Staff Contact:</u> PW / John Woodcock	<u>Workshop / Meeting Date:</u> 28 Sep 2010	<u>Agenda Bill Number:</u> AB10-151
<u>Ordinance Number:</u>	<u>Resolution Number:</u> 2070	<u>Councilmember Sponsor:</u> Jim Rackley

Agenda Subject: South Prairie Booster Pump Station Contract Amendment No. 1

Proposed Motion: Motion to Approve Amendment No. 1 to the current RH2 contract to design the South Prairie Booster Pump Station.

Administrative Recommendation: Utilize 2010 Construction budget to fund design contract change order. Adjust construction budget when design is completed to reflect Engineer's Estimate for construction cost.

Background Summary: Additional tasks were added to the original scope of work as unforeseen issues arose. These tasks included the following: (1) accommodate additional site access constraints imposed by Pierce County, (2) perform additional hydraulic modeling to evaluate existing water system deficiencies and water delivery alternatives, (3) address additional permitting requirements imposed by Pierce County, and (4) include a water dispensing station as required by the Pierce County/Bonny Lake Lease Agreement for the land in which the Booster Pump Station will reside.

Attachments:
Amendment No. 1 Contract, Fee Estimate 2008 (Exhibit B), and Rates 2008

<u>BUDGET INFORMATION:</u>			
Budget Amount	Required Expenditure	Budget Impact	Budget Balance
\$1,300,000	\$27,000	\$27,000	\$1,273,000
Budget Explanation:			
Bars #401. 049.034.594.34.63.04			
2010 Approved CONSTRUCTION Budget \$1,300,000			
Current DESIGN Contract Amount \$314,117 (Res 1866) (2008 BUDGET)			
DESIGN Contract Amendment No. 1 \$27,000 ---- Total DESIGN Contract Amount \$341,117			
Remaining CONSTRUCTION Budget \$1,273,000			

COMMITTEE/BOARD REVIEW:

Subcommittee Review Date: Community Development Committee - 20 Sep 2010
Commission/Board Review Date: -
Hearing Examiner Date:

COUNCIL ACTION:

Workshop Date(s): _____ **Public Hearing Date(s):** _____
Meeting Date(s): 28 September 2010 **Tabled To Date:** _____

Signatures:

Director Authorization Dan Grigsby	Mayor	Date City Attorney Reviewed
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COMMUNITY DEVELOPMENT COMMITTEE

DATE: September 20, 2010

ORIGINATOR: John Woodcock **TITLE:** City Engineer

SUBJECT: Motion to Approve Amendment No. 1 to the current RH2 contract to design the South Prairie Booster Pump Station.

Additional tasks were added to the original scope of work as previously unforeseen issues arose. These tasks included the following four basic elements: (1) accommodate additional site access constraints imposed by Pierce County, (2) perform additional hydraulic modeling to evaluate existing water system deficiencies and water delivery alternatives, (3) address additional permitting requirements imposed by Pierce County, and (4) include a water dispensing station as required by the Pierce County/Bonny Lake Lease Agreement for the land in which the Booster Pump Station will reside.

ORDINANCE/RESOLUTION: 2070

REQUEST OR RECOMMENDATION BY ORIGINATOR:

**ISSUE AND DOCUMENTS HAVE BEEN REVIEWED AND APPROVED BY THE
FINANCE DIRECTOR _____
CITY ATTORNEY _____**

<u>2010 Budget Amount</u>	<u>Current Balance</u>	<u>Required Expenditure</u>	<u>Remaining Balance</u>
\$1,300,000	\$1,300,000	\$27,000	\$958,883
<u>Explanation:</u>			
Bars #401. 049.034.594.34.63.04			
2010 Approved Budget \$1,300,000			
Current Contract Amount \$314,117 (Res 1866) <i>(2008 Budget)</i>			
Amendment No. 1 \$27,000			
Total Contract Amount \$341,117			
Remaining Budget \$958,883			

#1,273,000

COMMITTEE ACTION: RECOMMEND APPROVAL TO COUNCIL

	<u>DATE</u>	<u>APPROVED</u>	<u>DISAPPROVED</u>
James Rackley, Chairman	<u>9-20-10</u>	<u><i>Jim Rackley</i></u>	_____
Randy McKibbin	<u>9/20/10</u>	<u><i>Randy McKibbin</i></u>	_____
Donn Lewis	<u>9-20-10</u>	<u><i>Donn M Lewis</i></u>	_____

COMMITTEE COMMENTS: _____

**COMMITTEE'S RECOMMENDATION TO FORWARD TO:
CITY CLERK
CITY ATTORNEY**

Please schedule for City Council Meeting date of: September 28, 2010

Consent Agenda: Yes No

RESOLUTION NO. 2070

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF BONNEY LAKE, PIERCE COUNTY, WASHINGTON, AUTHORIZING AN AMENDMENT TO THE CONTRACT WITH RH-2 FOR THE DESIGN OF THE SOUTH PRAIRIE BOOSTER PUMP STATION.

Whereas, the City has approved the 2010 Water CIP budget: to address the completed design and construction of the South Prairie Booster Pump Station; and

Whereas, the City approved the current design contract with RH2 Engineering by Resolution 1866 on August 26th, 2008 in the sum of \$314,117 to design the Booster Pump Station; and

Whereas, unforeseen changes in the original scope of work have occurred requiring an amendment to that original contract;

Now therefore, be it resolved; that the City Council of the City of Bonney Lake, Washington, does hereby authorize the Mayor to sign Amendment No. 1 to the South Prairie Booster Pump Station agreement with RH-2 Engineering in the amount of \$27,000 amending the original contract to a total sum of \$341,117.

PASSED by the City Council this 28th day of September 2010.

Neil Johnson Jr., Mayor

ATTEST:

Harwood T. Edvalson, City Clerk

APPROVED AS TO FORM:

James Dionne, City Attorney



RH2 ENGINEERING, INC
www.rh2.com
mailbox@rh2.com
1.800.720.8052

BELLINGHAM
454 W Horton Rd
Bellingham, WA 98226
(tel) 360.676.0836
(fax) 360.676.0837

BOTHELL
12100 NE 195th St, Ste 100
Bothell, WA 98011
(tel) 425.951.5400
(fax) 425.398.2774

EAST WENATCHEE
300 Simon St SE, Ste 5
East Wenatchee, WA 98802
(tel) 509.886.2900
(fax) 509.886.2313

RICHLAND
114 Columbia Point Dr, Ste C
Richland, WA 99352
(tel) 509.946.5181
(fax) 509.946.4630

SILVERDALE
2021 NW Myhre Rd, Ste 107
Silverdale, WA 98383
(tel) 360.698.6528
(fax) 360.698.0510

TACOMA
One Pacific Building
621 Pacific Ave, Ste 104
Tacoma, WA 98402
(tel) 253.272.3059
(fax) 425.398.2774

RECEIVED
SEP 01 2010
BY PUBLIC WORKS

August 20, 2010

Mr. John Woodcock, P.E.
City Engineer
City of Bonney Lake
PO Box 7380
Bonney Lake, WA 98391

Sent Via: Email and US Mail

Subject: South Prairie Booster Pump Station (Tacoma Intertie Booster Pump Station) Contract Amendment No. 1 - Supplemental Design Items

Dear Mr. Woodcock:

Enclosed with this letter is Contract Amendment No. 1 for the professional services necessary to address supplemental Scope of Work items. This is in response to our latest conversation on August 12, 2010, requesting RH2 Engineering's (RH2) to summarize the supplemental tasks necessary to complete this project.

These tasks were performed in addition to the original scope of work and include four basic elements: (1) accommodate additional site access constraints imposed by Pierce County (County), (2) perform additional hydraulic modeling to evaluate existing water system deficiencies and water delivery alternatives, (3) address additional permitting requirements imposed by County, and (4) include a water dispensing station design as required by the *Pierce County/Bonney Lake Lease Agreement*.

As requested, as summary of activities is included below.

1. Site Access Requirements (\$7,500):

During the Pre-Development meeting held at the County, the City of Bonney Lake (City) was notified that the existing access to the site did not comply with the County's design requirements. In order to facilitate negotiations between the City and the County, RH2 provided the following professional services to address site access requirements and constraints.

- Coordination with County staff to determine areas of concern, applicable design requirements and alternatives potentially acceptable to the County.
- Evaluated and created figures for several site access alternatives based on County requirement. These alternatives included the following options.
 - Access to the site from the City's right-of-way (ROW).
 - Access to the site from Prairie Ridge Road.
 - Access to the site from the west through existing scales.
- Access to the site originally proposed, including an existing access road reconfiguration.



- Communication with City and County personnel to address necessary requirements and constraints associated with this aspect of the project.

2. Hydraulic Modeling and Analysis (\$6,500):

RH2 was originally tasked to evaluate the proposed station based on peak flows of both 2 and 4 million gallon per day (MGD) and having the flexibility to pump to either the 748 or 800 pressure zones. However, during the summer of 2009 the City's system experienced high pressure due to pumping in the North 748 pressure zone and low pressures due to tank levels in the Lakeridge area. The following additional scenarios were also evaluated to address existing water system deficiency and operation issues and concerns and how the intertie might be used to solve them.

- System demand curves to reflect pumping conditions to only the South and Central 748 pressure zone as opposed to the North 748.
- Extended Period Simulation (EPS) analysis to address pressure related issues in the North 748 pressure zone (Winchester area).
- EPS hydraulic modeling to address low tank levels at the Lakeridge Reservoir.
- Evaluate impacts to system by modifying pump call levels at the existing reservoirs.

3. Additional Permitting Requirements (\$7,500):

Additional to the permitting items specified in the original scope of work the following permit applications were required by the County.

- Pierce County Planning Administrative Design Review.
 - Site and tree inventory.
 - Tree Conservation Plan.
- Permitting to address site access constraints and minor improvements in ROW.
 - Minor improvement in County ROW design and a permit application for the paved shoulder.
 - Public Road Deviation Permit application.

4. Dispensing Station (\$5,500):

As part of the lease agreement signed by the City and the County, the City is responsible for providing a water dispensing station for the County's Road Maintenance fleet. This filling station, per the signed contract, is to be located at the City's Peaking Storage Site. In order to fulfill this contract requirement the City decided to provide an automated water dispensing station to be constructed under the contract for the South Prairie Booster Pump Station. RH2 will provide a site plan and proposed equipment and station details in the bid documents.



Mr. John Woodcock
August 20, 2010
Page 3

These efforts will require that the existing contracted amount be increased by \$27,000.

In accordance with our Professional Services Agreement for the South Prairie Booster Pump Station Project dated July 11, 2008, this is an authorization to revise the project Scope of Work and Fee Estimate.

Sincerely,

RH2 ENGINEERING, INC.

A handwritten signature in blue ink that reads "Geoffrey G. Dillard". The signature is written in a cursive, flowing style.

Geoffrey G. Dillard, P.E.
Regional Manager

GD/HS/jq/rkjw

Attachments: Contract Amendment No. 1

Contract Amendment No. 1
Tacoma Intertie Booster Pump Station

RH2 PROJECT NUMBER BON-508-113

In accordance with our Professional Services Agreement for the Tacoma Intertie Booster Pump Station Project, dated July 11, 2008, this is an authorization to revise the project Scope of Work and Fee Estimate as described below. The work will be performed and invoiced using the terms and conditions listed in the Original Agreement.

Add the following items to the Scope of Work:

Reference attached **Letter dated August 20, 2010 including the following items:**

Site Access Constraints,
Hydraulic Modeling and Analysis,
Additional Permitting Requirements, and
Dispensing Station.

The engineering fee authorization will increase by \$27,000 for a total authorization amount of \$341,114.

Please sign this authorization in the space provided below and mail or fax to RH2 Engineering, 12100 NE 195th Street, Suite 100, Bothell, WA 98011. FAX 425-398-2774.

RH2 Engineering, Inc.

City of Bonney Lake

Geoffrey S. Bellard

Signature

Signature

Regional Manager

Title

Title

Date

Date

EXHIBIT C
RH2 Engineering
SCHEDULE OF RATES AND CHARGES

2008 HOURLY RATES

CLASSIFICATION		RATE	CLASSIFICATION		RATE
Professional	IX	\$177.00	Technician	IV	\$114.00
Professional	VIII	\$177.00	Technician	III	\$106.00
Professional	VII	\$170.00	Technician	II	\$78.00
Professional	VI	\$158.00	Technician	I	\$73.00
Professional	V	\$150.00	Administrative	V	\$105.00
Professional	IV	\$141.00	Administrative	IV	\$88.00
Professional	III	\$131.00	Administrative	III	\$74.00
Professional	II	\$122.00	Administrative	II	\$61.00
Professional	I	\$112.00	Administrative	I	\$51.00

IN-HOUSE SERVICES

In-house copies (each)	8 1/2" X 11"	\$0.07	CAD Plots	Large	\$10.00
In-house copies (each)	8 1/2" X 14"	\$0.08	CAD Plots	Full Size	\$5.00
In-house copies (each)	11" X 17"	\$0.14	CAD Plots	Half Size	\$2.00
In-house copies (color) (each)	8 1/2" X 11"	\$0.85	GIS System	Per Hour	\$10.00
In-house copies (color) (each)	8 1/2" X 14"	\$1.50	GIS Plots	Per Plot	\$5.00
In-house copies (color) (each)	11 X 17"	\$1.70	In-house Computer	Per Hour	\$9.00
FAX (each sheet)		\$1.00	Mileage	Per Mile	\$0.50
In-house CAD System	Per Hour	\$25.00	Digital Camera	Per Day	\$10.00
			Digital Camera	Per Week	\$30.00
			Digital Camera	Per Month	\$90.00

*Note: At project completion all digital photos can be supplied to the client on CD, upon request.

PURCHASED SERVICES

All subconsultant services are billed at cost plus 15%.

CHANGES IN RATES

Rates listed here are adjusted annually. The current, most recent schedule of hourly rates are used for billing purposes. Payment for work accomplished shall be on the basis of hourly rates in effect at the time of billing plus direct expenses and outside services as stated in this Exhibit.

**City of Bonney Lake, Washington
City Council Agenda Bill (C.A.B.) Approval Form**

<u>Department / Staff Contact:</u> ASD / Chuck McEwen	<u>Workshop / Meeting Date:</u> 28 Sep 2010	<u>Agenda Bill Number:</u> AB10-156
<u>Ordinance Number:</u>	<u>Resolution Number:</u> 2073	<u>Councilmember Sponsor:</u>

Agenda Subject: Telephone system replacement (IJC, PSB, Annex)

Proposed Motion: A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF BONNEY LAKE, PIERCE COUNTY, WASHINGTON, AUTHORIZING AN AGREEMENT WITH CERIUM NETOWRKS TO PURCHASE, CONFIGURE, AND INSTALL A VOICE OVER INTERNET PROTOCOL TELEPHONE SYSTEM FOR \$53,572.69 PLUS TAX.

Administrative Recommendation:

Background Summary: Quotes for VoIP:
 Avaya (Cerium Networks: Bothel, WA) \$53,572.69
 Cisco (Qwest: Bellevue, WA) \$82,424.55
 ShoreTel (Tri-Tec: Kent, WA) \$56,328.51

Notes:

- Cerium Networks (Avaya) Every building has a survivable gateway (two POTS lines, for 911 identification as well as outward dialing in the case of a loss of network connectivity.) 100 enterprise licenses which include software client, presence, VPN remote, conference bridge, and Desk to Cell integration. 75 total handsets including; 6 Conference room phones, 7 lobby phones, 62 desk phones. Centralized Voicemail. Includes Legend Programming (City Hall)
- Qwest (Cisco) 3 routers (City Hall, IJC, & Police) with (two POTS lines, for 911 identification as well as outward dialing in the case of a loss of network connectivity.) 85 CUWL licenses which include Unified Presence, Unified Communication Manager and Unified Personal Communicator. 69 total handsets; 67 desk phones, 1 Conference room phone, one lobby phone. Centralized Voicemail. Does not include Legend Programming (City Hall)
- Tri-Tec (ShoreTel) 3 survivable gateways (City Hall, IJC, & Police) (two POTS lines, for 911 identification as well as outward dialing in the case of a loss of network connectivity.)130 Maximum phone ports without purchasing additional hardware. 87 Unified messaging licenses, call history, Directory, Visual Voicemail, and Presence. 10 Contact viewer Presence, softphone/video phone. Conference Bridge. 2 operator licenses bridged call appearance monitor. 75 total handsets including; 74 desk phones, 1 conference room phone. Distributed Voicemail. Includes 3rd party Legend Programming (City Hall)
- All Bids include 1st year maintenance and support.
- All Bids do not include Tax.

Reference Cities/Counties

- Avaya: Island County, Cowlitz County, City of Yakima, Benton County, City of Portland, City of Kennewick, Adams County, City of Pasco, Franklin County, AWC, and Spokane County.
- Cisco: Yakima County, City of Lynnwood, Walla Walla County, City of Longview, City of Mukilteo, City of Snoqualmie, City of Kirkland, Whitman County, City of Walla Walla, City of Spokane, City of Kirkland
- ShoreTel: City of Shoreline, City of Sumner, City of Bellingham
- Cerium Networks: City of Spokane, City of Walla Walla, AWC, San Juan County
- Tri-Tec: City of Shoreline (support agreement not installation)
- Qwest: City of Lynnwood, City of Bellevue

Contract vehicle:

- Avaya; WA State Department of Information Services, KCDA
- Cisco: WA State Department of Information Services (40.2% hardware discount; 52% Cisco)
- ShoreTel: GSA

Annual Support:

- Cerium Networks/Avaya \$2,745.32 (3 years required)
- Qwest/Cisco \$4,330.15
- Tri-Tec/ShoreTel \$6,815.00

BUDGET INFORMATION:

Budget Amount	Required Expenditure	Budget Impact	Budget Balance
	51302.57 +tax		

Budget Explanation:

COMMITTEE/BOARD REVIEW:

Subcommittee Review Date: Finance Committee - 14 Sep 2010

Commission/Board Review Date: -

Hearing Examiner Date:

COUNCIL ACTION:

Workshop Date(s):

Public Hearing Date(s):

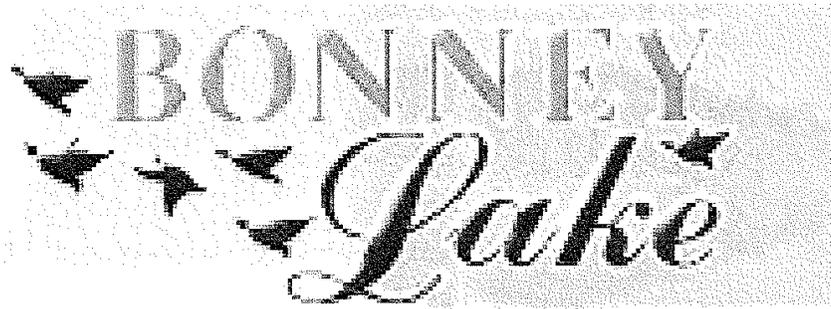
Meeting Date(s):

Tabled To Date:

Signatures:

Director Authorization	Mayor	Date City Attorney Reviewed
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**A
UNIFIED COMMUNICATION
AVAYA
COMMUNICATION MANAGER
RECOMMENDATION
FOR**



PRESENTED BY

**ROD MCNEW
CERIUM NETWORKS**

TABLE OF CONTENTS

TAB 1	PROPOSAL LETTER-- CITY OF BONNEY LAKE
TAB 2	AVAYA INFORMATION
TAB 3	CERIUM NETWORKS INFORMATION
TAB 4	CERIUM NETWORKS REFERENCES
TAB 5	PROPOSED PRODUCT INFORMATION
TAB 6	PROPOSED UNIFIED COMMUNICATION SOFTWARE
TAB 7	ACCESSORIES
TAB 8	SAMPLE CONTRACTS AND PRICING

TAB 1

PROPOSAL LETTER

August 4, 2010

Chuck McEwen
City of Bonney Lake
18421 Old Sumner Buckley Highway
Bonney Lake, WA 98391

Chuck:

Thank you for the opportunity to present to you our recommendation to the City of Bonney Lake for the Avaya Communication Manager. We have made several changes to our original design to address those areas that we discussed on July 21st. Based on our conversation, here is our new design using the new design that you submitted:

Public Safety Building

- Communication Manager Server
 - 1 – 8300 Communication Manager Server with G450 Gateway
 - 1 - T-1 Access
 - 100 - Enterprise Licenses to include OneX Communicator Thick Client, OneX Communicator Portal, MS/Avaya Presence, VPN Remote Home/Temp. Worker, EC500 Desk to Cell Phone Integration, and OneX Mobile Client for Cell Phone Integration (for all locations)
 - 1- 9630 IP Attendant Telephone Set with DSS/BLF Console
 - 23 – 9630 Monochrome Display IP Phones with 1gig port
 - 2 – 9620 Monochrome Display IP Phone with 1gig port
 - 1 – Conference Room Sound-Station Telephone Set
 - 2 – Ports for Analog Trunks for 911 and Survivable Features
 - 4 – Ports for Analog Stations (Fax, Modem)
 - 1 – Centralized Voice Mail System for all 3 Sites

City Hall

- 1 – Standard Survivable 430 Gateway
- 1 – T-1 Connection to Merlin Legend

Annex Building

- 1 – Standard Survivable 430 Gateway
- 1 – 9630 Attendant Console with 24 Button DSS/BLF Console
- 22 – 9630 Monochrome Display IP Phones with 1gig port
- 1 – 9620 Monochrome Display IP Phone with 1gig port
- 1 – Conference Room Sound-Station Telephone Set
- 2 – Ports for Analog Trunks for 911 and Survivable Features
- 4 – Ports for Analog Stations (Fax, Modems)

IJC Building

- 1 – Standard Survivable G430 Gateway
- 1 – 9630 Attendant Console with 24 Button DSS/BLF Console
- 14 – 9630 Color Display IP Phones with 1gig port
- 3 – 9620 Monochrome Display IP Phone with 1gig port
- 4 – Conference Room Sound-Station Telephone Set
- 2 – Ports for Analog Trunks for 911 and Survivable Features
- 8 – Ports for Analog Stations (Fax, Modems)

Total Installed Price for City of Bonney Lake **\$51,302.57**

Our recommendation includes standard survivable Gateways at each location. This solution provides each site with 2 analog trunks to provide the correct location to the 911 center in the event of a call from that building. In addition, the analog trunks can be used in the event of a failure of the fiber connection or any part of the data network (due to a failure of servers, data switches and gateways).

This solution also provides for a T-1 connection to the City Hall Merlin Legend system using a G430 Gateway at the City Hall location with a T-1 connection. This will reduce the amount of trunks needed to make calls between the City Hall and other city locations for a significant network savings. The programming of the Merlin Legend is included in our price

Furthermore, when it comes time to move the City Hall location to a new building with updated wire, your investment can easily be updated to provide those users with IP telephones and centralized communications back to the other buildings.

To provide a reduction in pricing to the City of Bonney Lake, I have included Monochrome Display IP Executive Sets with a 1 GIG port. For those users that desire a Color Display, there is an increase of \$63 18 per set.

Thank you again for the opportunity to work together. I look forward to working with you to help meet your communications needs for many years to come.

Sincerely,

Rod McNew

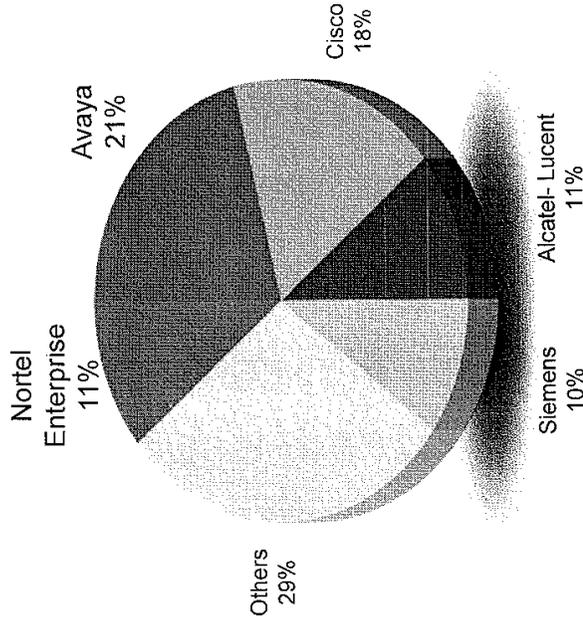
Rod McNew
Account Manager
Cerium Networks
Bothell, WA
206-826-7537
rmcnew@ceriumnetworks.com

TAB 2

**INFORMATION ABOUT AVAYA
SYSTEM MANUFACTURER**

Global UC Market Leadership

Global Unified Communications revenue share



Growing to a \$20 billion market

NOTE: Current analyst data includes results for LG-Nortel and other shipment activity that will be restated and may change in future analyst reports.

Source: Dell'Oro Group, Calendar 2008

#1 Unified Communications revenue¹

#1 Telephony Solutions revenue¹

#1 Audio Conferencing licenses²

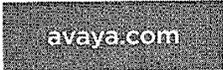
#1 Enterprise messaging revenue³

#1 Maintenance Services revenue⁴

Gartner Magic Quadrant Leader in Unified Communications, Enterprise Communications and Contact Center quadrants⁵

Avaya named to the 2009 world's most ethical companies list

Source: [1] Dell'Oro Group; [2] MZA, Ltd; [3] T3i Group; [4] Intellicom; [5] Gartner, Inc.



Avaya at a Glance

Name: Avaya Inc. **Headquarters:** 211 Mt Airy Rd , Basking Ridge, N.J. 07920 USA

Phone: 908-953-6000 or 1-800-784-6104 (Main Number)

ABOUT AVAYA

Avaya is a global leader in business communications systems. The company provides unified communications, contact centers, and related services directly and through its channel partners to leading businesses and organizations around the world. Enterprises of all sizes depend on Avaya for state-of-the-art communications that improve efficiency, collaboration, customer service and competitiveness. For more information please visit www.avaya.com

Avaya's unique combination of communications applications, software and services helps companies simplify complex communications and integrate with technologies from other vendors, enabling customers to unlock value and potential from their network. By embedding communications into the operations of an enterprise, Avaya helps improve the way organizations work – making people more productive, processes more flexible and customers more satisfied.

Avaya focuses on these major businesses:

Unified Communications

Avaya's unified communications solutions help companies increase employee productivity, improve customer service and reduce costs by integrating multiple forms of communications, including telephony, e-mail, instant messaging and video all across multivendor networks. With Avaya unified communications, customers can communicate effectively regardless of location or device.

Avaya's open, standards-based UC software and hardware are widely recognized as the most reliable, secure and comprehensive offerings in the industry.

Contact Centers

Avaya is the global leader in the contact center market. Avaya offers highly reliable, scalable communications solutions that improve customer service and help companies compete more effectively.

Avaya's contact center solutions include intelligent routing, self-service and proactive contact applications that drive effective communications and transactions with customers. In addition, Avaya's analytics and reporting platform, Avaya IQ, provides companies with detailed customer information that improves profitability and customer retention.

Avaya Global Services

Avaya Global Services evaluates, designs, implements and manages enterprise communications networks for superior business results. Avaya's consulting and implementation services are backed by approximately 8,700 employees worldwide; 26 network operations and technical support centers; and unique, patented design and management tools.

Small & Medium Enterprise Communications

Avaya's Small and Medium Enterprise Communications unit is focused on enterprises with up to 250 employees. The company offers complete solutions that bring together telephony, messaging, networking, conferencing, and customer management designed for the requirements of small and medium enterprises. The products and services are sold primarily through Avaya's global channel partners.

Data Networking

Avaya's Data Networking portfolio offers the reliable, secure, end-to-end solutions needed to fully use real-time communications, delivering world-class performance and superior return on investment. Avaya's diverse data portfolio is committed to delivering innovative technology, energy-efficient hardware, and improving the effectiveness of business by creating a simpler and more effective network. Organizations should never be constrained by their networks, and Avaya's proven data solutions ensure the network is accepted and valued as a genuine real-time communications enabler.

Avaya and Avaya IQ are trademarks of Avaya Inc. All other trademarks are the property of their respective owners.

FACT SHEET

KEY AVAYA FACTS

- Avaya employs approximately 20,000 people worldwide including 3,400 research and development professionals
- Avaya has approximately 5,100 patents or patents pending and about 10,000 channel partner worldwide.

Avaya consistently is recognized as a global leader by industry and technology experts and has achieved worldwide leadership positions in the following:

- No. 1 in Worldwide Unified Communications and Telephony Systems¹
- No. 1 in Worldwide Contact Center²
- No. 1 in Worldwide Enterprise Messaging³
- No. 1 in Worldwide Audio Conferencing⁴
- Leader in Worldwide Hardware Maintenance and Software Support Services⁵

Additionally, Gartner places Avaya in the Leaders Quadrant based on its completeness of vision and ability to execute:

- Leaders Quadrant in Gartner Magic Quadrant for Corporate Telephony, Worldwide, 2009⁶
- Leaders Quadrant in Gartner Magic Quadrant for Contact Center Infrastructure, Worldwide, 2008⁷

Sources: ¹Dell'Oro Group, *Enterprise Telephony Report 4Q08 February, 2009*, ²Gartner Inc., *Market Share, Contact Center, Worldwide, 2008*, Drew Kraus, March 2009, ³T3i Group, *InfoTrack for Converged Applications, Full Year 2008, Messaging, May, 2009*, ⁴Frost & Sullivan, *World Audio Conference Bridge Market, September, 2008*, ⁵Gartner, Inc., *Network & Internet Services Worldwide Market Share, E Goodness April, 2008*, ⁶Gartner Magic Quadrant for Corporate Telephony, Worldwide 2009, August, 2009, ⁷Gartner Magic Quadrant for Contact Center Infrastructure Worldwide 2008, November 2008

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SENIOR LEADERSHIP

Kevin Kennedy, President & Chief Executive Officer

Todd Abbott, Senior Vice President, Global Sales and Marketing, and President, Field Operations

Mohamad Ali, Senior Vice President, Corporate Development and Strategy

Alan Baratz, Senior Vice President and President, Global Communications Solutions

Matthew Booher, Treasurer

Lorie Buckingham, Senior Vice President and Chief Information Officer

Jim Chirico, Senior Vice President and Chief Restructuring Officer and President, Operations

Pamela Craven, Senior Vice President and Chief Administrative Officer

Chris Formant, Senior Vice President and President, Avaya Global Services

Roger Gaston, Senior Vice President Human Resources

Joel Hackney, Senior Vice President & President, Avaya Government Solutions and Data

Anthony Massetti, Senior Vice President and Chief Financial Officer

AVAYA

INTELLIGENT COMMUNICATIONS

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TAB 3

INFORMATION ABOUT CERIUM NETWORKS

Excellence in Integrated Communication Solutions

Cerium Networks provides a full range of integrated services for voice, data and video with professional services that focus on delivering value to our customers.

We help our customers maximize their technology investments by providing communication solutions that better align their network with their business objectives.

UNIFIED COMMUNICATIONS

Driving solid business benefits through the convergence of data, voice, and video into a single seamless entity.

- Multi-Site Integrated Deployments
- Unified Messaging
- Video Communications
- Call Recording
- Mobility
- Presence

COMMUNICATION-READY INFRASTRUCTURE

Providing a foundation for converged networks by building solid, high-performance communication-ready infrastructures.

- Routing
- Switching
- Wireless
- Virtual Private Network (VPN)
- Intrusion Prevention
- Security Agent Monitoring

INFORMATION SECURITY

Properly securing your network infrastructure is critical in meeting the needs of today's dynamic business environment and protecting your assets from an evolving landscape.

- Security Assessments
- Penetration Testing
- Security Program Development
- PCI/HIPPA/SOX Compliance
- Email & Web Security
- Encryption

CONTACT CENTER SOLUTIONS

Providing world-class expertise and contact center intelligence to deliver solutions designed to increase sales, cut costs and improve customer service. Supporting over 20,000 seats domestically and abroad.

- Advanced ACD Voice Solutions
- Workforce Management
- Wallboard/Marquee Solutions
- Multi-Channel Solutions
- Network Allocation
- Quality Monitoring

LONG TERM PARTNERSHIPS

Cerium's strong relationship with a number of market-leading manufacturers, service providers and technology innovators continues to be one of our strongest advantages over the competitors.

Microsoft
SOLUTION PROVIDER

AVAYA

CISCO
PARTNER

TANDBERG

TRANSPORT

VERINT

Cerium Service Advantage

A Full Range of Professional Services - Further Ensure Your Technology Initiatives are Being Met.



PLANNING & ASSESSMENT

Ensures your network is communication ready!

- Information Security Risk Assessment
- Network Mapping & Analysis
- Network Optimization
- VoIP Readiness

DESIGN & INTEGRATION

Driving solid business benefits through the convergence of data, voice, and video into a single seamless entity.

- Multi-Site Integrated Deployments
- Unified Messaging
- Video Communications
- Call Recording
- Mobility
- Presence

CERIUM SUPPORT CENTER

Integral support to our customer's integrated networks.

- 24x7x365 Support
- Single Point of Contact
- Customized Support
- Centrally Managed

CERIUM LEARNING CENTER

Training for YOUR Communication System. Technology must not only leverage the system resources but also the human resources as well. Cerium provides

- Certified Instructors
- Established Training Curriculum
- Proven Methodology
- Flexible Classrooms
- Flexible, Customizable Solutions
- Customer Curriculum

TECHNOLOGY PROFESSIONALS

"The Measure of Our Company is In the Quality of Our People"

While many value added resellers will tout their experience, the breadth and depth of our resources is unparalleled.

We offer a deep level of experience across many facets of business communications. Telephony, data, video, call center, wireless, security, VoIP and messaging are some of the facets in communications today that require a vendor with that hard expertise and the ability to integrate them across multiple manufacturers' platforms. Cerium Networks has the diversified experience and resources that surpasses other trends and offers our customers an integrated and flexible solution.

- Highest of Industry Certifications & Credentials. Professionals in communication networks design, implementation and support.

70% of our associates maintain an industry recognized certification

- Experts at Their Discipline. Design, installation and support of multi-service networks.



1011 E 2nd Ave, Suite 10, Spokane WA 99202
Phone: 877 4CERIUM | Fax: 509 536 8633 | www.ceriumnetworks.com

Locations in: Bothell - Kennewick - Spokane - Portland - Boise - Billings - Missoula

MISSION STATEMENT:

“To be an innovative, knowledgeable, responsive partner with our customers in the design, implementation and support of all their network communication solutions”

7 Offices Spokane, WA – HQ (40) <u>Branch offices:</u> Beaverton, OR (8) - Boise, ID (5) Bothell, WA (27) - Kennewick, WA (2) Billings, MT (5) - Missoula, MT (5)	Founded October 2000 Financials Profitable Cash Flow Positive Year over Year Growth Duns# 015601605 <i>Audited financials available upon request</i>	100+ Associates Administration - 13% Management - 12% Project Management - 11% Sales - 23% Technical - 41%
---	---	--

INDUSTRY CERTIFIED RESOURCES

Avaya Certified Associates (15) Specialists (7) Experts (8)	Cisco Certified Sales Experts (12) Design/Network Associates (8) Design/Network Professionals (4) Voice/Security Professionals (5) Internetwork Experts (3)	Microsoft Certified Professionals (2) Associates (1) System Engineers (10)	Industry Certified Contact Center Management Ethical Hacker Information Systems Auditor Prof. Information Systems Security Prof. Project Management Professionals
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STRATEGIC ALLIANCES

 Platinum BUSINESSPARTNER	Platinum Certified 10/03 Service Delivery Specialized “Implementation & Support” 5/09	 Silver Certified	Silver Certified: 9/05 Advanced UC Specialized: 8/03 Advanced VPN/Security Specialized: 6/04 Advanced Wireless Specialized: 5/08
 GOLD CERTIFIED Partner	Voice Specialized 7/08	 Platinum Certified 3/06	 NICE

WHY CERIUM?

Vertical Markets <ul style="list-style-type: none"> • Education • Finance/Insurance • Healthcare • State/Local Gov't • Utilities 	Technology Competencies <ul style="list-style-type: none"> • Advanced IP Telephony • Contact Centers • Unified Communications • Network Security • Video Communications • Wireless 	Service Advantage <ul style="list-style-type: none"> • Application Integration • Cerium Learning Center (CLC) • Cerium Support Center (CSC) 	<ul style="list-style-type: none"> • Professional Services <ul style="list-style-type: none"> – Audit & Design – Contact Center – Network Security – Wireless
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TAB 4

CERIUM NETWORKS REFERENCES

Here are Just a Few of Cerium Network's Satisfied Customers:

- City of Yakima
- Port of Tacoma
- Skagit Valley College
- Benton County
- Seattle Community Colleges
- City of Portland, OR
- Clark PUD
- Bonneville Power Administration
- City of Kennewick
- Adams County
- City of Pasco
- Franklin County
- Spokane County

We would be happy to provide contact information for these and many other satisfied customers of Cerium Networks.

TAB 5

AVAYA COMMUNICATION MANAGER



PRODUCT
BRIEF

Avaya Communication Manager

The Foundation of Intelligent Communications

Intelligent Communications is the ability to bring people into business processes when needed – not just any people but the right people, at the right time, using the right medium. Intelligent Communications is accomplished by linking business applications, communications applications and people over any network. People are made more productive by giving them greater capabilities and the ability to control their communications experience, processes are made more efficient by reducing human latency, and customers are more satisfied because businesses can be more responsive to their needs.

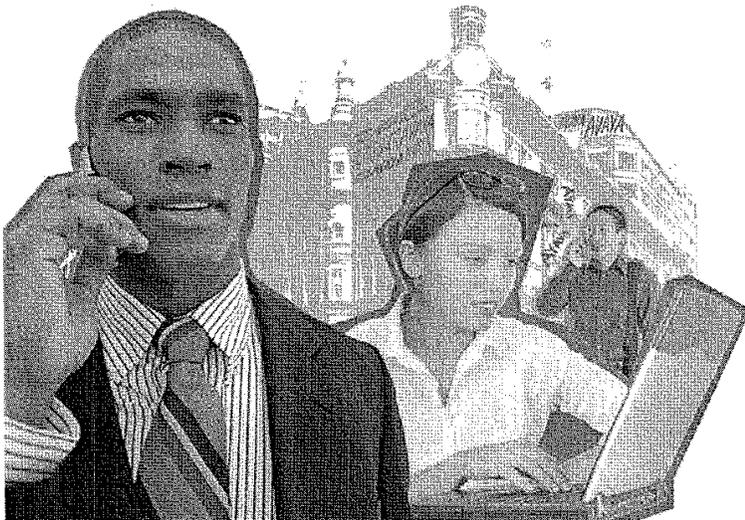
To effectively deploy Intelligent Communications, enterprises need a converged voice and data network based on IP telephony that is reliable, efficient, scalable and able to support new communications capabilities that drive innovation, profitability and customer satisfaction.

Avaya Communication Manager software provides the open, highly-available and extensible IP Telephony foundation on which enterprises large and small can deliver Intelligent Communications, now and into the future.

Enabling the Virtual Enterprise

The enterprise is becoming far more distributed than ever before. Most employees now work outside the main headquarters location in branch offices, home offices or from the road. The virtual enterprise has become a reality, with work becoming what you do rather than where you go. And for the ever more mobile and dispersed workforce to remain productive, they need access to the same communications tools that are used by those in headquarters.

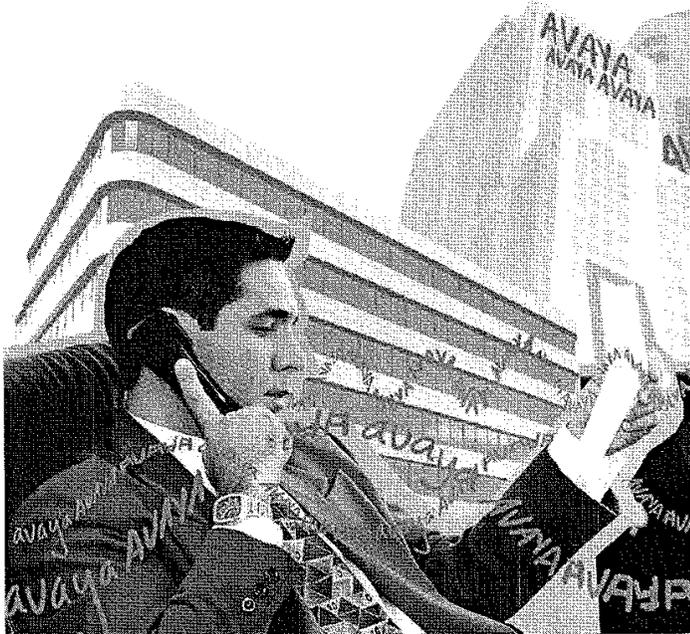
Avaya Communication Manager takes advantage of distributed IP networks to extend powerful communications applications to employees throughout the enterprise. A single server running Communication Manager can be deployed in a data center or other central location and the entire enterprise can have access to the same communications tools from every location. Employees can work efficiently from home, on the road, at branch offices, or from headquarters and spend more time working productively rather than learning disparate systems. The distributed enterprise can communicate and operate as one integrated entity.



Avaya Communication Manager Overview

Communication Manager is Avaya's flagship IP Telephony software platform. It contains robust call processing capabilities, advanced workforce productivity and mobility features, built-in conferencing and contact center applications, and support for a variety of wired and wireless end-user communications devices. It delivers over 700 individual features that can be used in a variety of ways to make employees more productive, processes more intelligent and customers more satisfied.

Communication Manager supports industry standard protocols such as Session Initiation Protocol (SIP) to ensure compatibility with multiple vendors' IP network infrastructure, communications devices and application software. It offers a variety of high-availability and security features to ensure business continuity under adverse conditions. It uses an extensive set of management tools that simplify deployment and ongoing maintenance of the telephony infrastructure in enterprises with many locations.



Communication Manager can be delivered across a variety of Avaya server and media gateway platforms to meet the diverse requirements of small to larger enterprises. Server platforms range from the S8300, with capacity for up to 450 users, to the S8500, with capacity for up to 2400 users, to the S8730 server pair, with capacity for as many as 36,000 users. A variety of gateways are offered; some which serve the needs of branch offices (G250, G350, G450, IG550) and others which serve the needs campus environments (G650, G450). All support a multitude of network interfaces and multi-level survivability options that help mitigate concerns around business continuity.

Multi-Level Business Continuity

While IP telephony solutions have many benefits in terms of flexibility and reach, they can be vulnerable to IP network failures and outages. Telephony is a mission-critical application for every enterprise. Loss of telephony service translates into lost employee productivity and lost business opportunities.

Avaya Communication Manager-based IP Telephony solutions have been architected to be self-healing when subjected to network outages, hardware failures and other events. This minimizes the disruption to the business when an outage occurs. In fact, over 1/3 of Avaya Communication Manager software is dedicated to fault detection, isolation and recovery. And every new release of Communication Manager includes continued investment in resiliency and minimizing business disruption.

Specific business continuity capabilities include:

Transparent Server Failover

Avaya offers Communication Manager running on a pair of redundant, hardened Linux servers. One is the primary server and the second is the backup server. The servers can be separated from each other over a high speed Ethernet or dedicated fiber link, allowing them to be on different

floors or even different buildings within a campus. Should the primary server fail, the backup server immediately takes control and preserves any calls in progress as well as any in-call features (such as conference transfer or hold). This failover is transparent to users.

Redundant Interfaces

Avaya offers multiple IP interfaces with hot-standby redundancy to minimize the impact of local network failures. Again, this failover is transparent to users.

Geographically-Separated Redundant Servers

Because system and network failures are not always local, Avaya offers Enterprise Survivable Servers (ESS); backup servers that can be implemented anywhere in the enterprise and provide redundancy for either all or part of the IP telephony solution. If the primary server pair cannot be reached by an IP telephony endpoint, perhaps due to a WAN link failure, the endpoint can automatically obtain service from an ESS in another location.

Branch Office Survivability

Branch offices and remote locations often have challenges remaining connected to the main location or data center. To prevent WAN problems from leaving branch locations without service, Avaya offers two levels of branch survivability. Standard Local Survivability

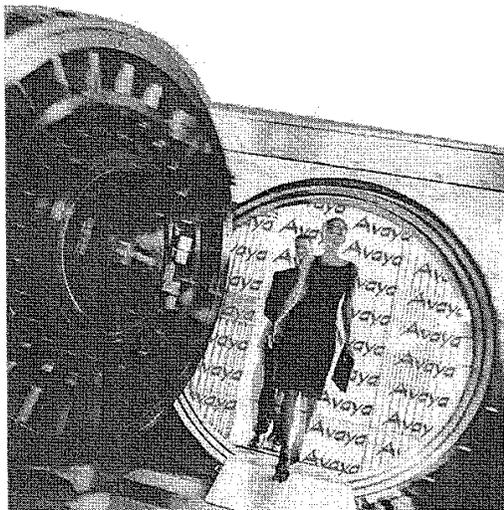
(SLS) is built into the branch office media gateways that Avaya offers with Communication Manager. SLS provides basic calling features and PSTN connectivity for those in the branch when connection to the primary server, or Enterprise Survivable Server, is lost. Enhanced Local Survivability (ELS) requires a Local Survivable Processor, which offers the branch full-featured survivability when the connection is lost. Failover to either SLS or ELS is call preserving.

Voice Quality Monitoring and Management

Avaya not only provides failover capabilities for hard network failures but also provides tools that help monitor network conditions that adversely impact voice quality and provide corrective actions should latency, jitter, packet loss thresholds be exceeded. For example, VoIP Monitoring Manager is a capability that monitors voice streams for latency, jitter, and packet loss between Communication Manager and associated endpoints. Intergateway Alternate Routing is a capability that re-routes calls to the PSTN should IP network conditions deteriorate.

Security

While IP Telephony enables tremendous opportunity for improved efficiency and effectiveness, corporate data security policies must be extended to IP-enabled voice equipment. New network security concerns arise as IP telephony introduces unauthorized entry points into the network. Avaya has designed Communication Manager and associated network devices to reduce their susceptibility to malicious attacks and protect critical voice communications from being compromised. By using Avaya's multilayer hardening strategy, Avaya solutions are secure by design, secure by default, and provide secure communications.



Secure by Design

"Secure by design" refers to Avaya's policy of separating the Communication Manager-based telephony servers and associated communications services from the rest of the enterprise network and isolating them from viruses, worms, Denial of Service (DoS) and other malicious attacks.

Secure by Default

"Secure by default" refers to the hardened Linux operating system that Avaya Communication Manager-based telephony servers use. Only those services and access ports necessary for the secure, real-time telephony processing are turned on, further reducing the susceptibility to malicious attacks.

Secure Communications

"Secure communications" refers to Avaya's policy of ensuring that voice communications remain private. Avaya Communication Manager-based solutions use media encryption between servers, gateways and endpoints to ensure the voice stream is secure and signaling encryption to protect information like caller and called party numbers, user passwords, and other sensitive information from prying eyes.

**Enhancing Workforce Productivity**

Communication Manager offers a host of features delivered across a variety of client devices that help make employees more productive wherever they might be working. End users can:

Handle incoming calls effectively

The Call Coverage feature automatically redirects calls based on preset criteria such as time of day or type of call; Send All Calls allows users to temporarily redirect all incoming calls to coverage; priority queuing, backup alerting, timed reminders, and attendant vectoring help attendants route calls effectively even in the peak traffic hours; a night-service console provides you with options in handling incoming callers after normal business hours.

Increase efficiency

Abbreviated Dialing, Last Number Dialed, and Internal Automatic Answer are simple to use features that can save your enterprise hundreds of hours of call set up and answering time; Integrated Directory gives display telephone access to the system database for one-touch extension dialing; Intelligent Call Routing sends calls along the best and most efficient path based on your rules or the time of day.

Improve collaboration

Meet Me Conferencing replaces third-party services by providing pre-established bridge numbers; encrypted signal links provide greater security for sensitive conference calls. Group Paging enables speakerphone announcements to preset user groups. Combining Communication Manager, Avaya SIP Enablement Services software and the Avaya IP Softphone for secure Instant Messaging (IM) with a presence-enabled contact list can be used to increase access and collaboration.

Intelligent Clients and Devices

Avaya Communication Manager supports an extensive portfolio of IP, wireless, digital and analog telephones and client applications for a number of communications devices.

Highlights include:

Extension to Cellular and Avaya one-X™ Mobile

The Extension to Cellular feature of Avaya Communication Manager connects callers to mobile employees wherever they are. Extension to Cellular transparently bridges calls to any mobile phone over any wireless carrier network, providing employees with one business number access. Productivity enhancing Communication Manager features like conference calling and call transfer are also extended to mobile phones. The Avaya one-X Mobile client application enhances Extension to Cellular to provide a simple to use interface for accessing Communication Manager features from mobile phones running Symbian or Microsoft Windows Mobile operating systems.

Avaya one-X™ Deskphone 9600 Series IP Telephones

The Avaya one-X Deskphone 9600 Series IP Telephone family has been designed to provide the right phone for the right job and meet the specific communications needs of different workers. Created by users for users, the 9600 series features an intuitive user interface which helps make users proficient and confident in performing common telephone tasks such as setting up a conference call or completing a transfer. With enhanced high-fidelity audio, it's much easier to hear and understand others, which speeds business while reducing fatigue and stress. These telephones are available with both H.323 and SIP firmware.

Avaya 3600 Series Wireless Telephones

Avaya offers a portfolio of WLAN telephones optimized for premises-based mobile communications. These can be deployed in hospitals, retail stores and warehouses where employees must be mobile within the building.

Avaya IP Softphone

Avaya IP Softphone is a flexible tool for accessing and managing all business telephony communications from any location with Internet access. It can operate on its own as a powerful telephone soft client or it can work with Microsoft Office Communicator to provide integrated telephony and instant messaging presence and enable click to call from an entry in a buddy list, an email, or a smart tag. Avaya IP Softphone also integrates easily with desktop and group video applications, making videoconferencing as easy as a phone call.



Open Standards

By supporting open standards, Avaya allows communications to be embedded into business processes, and enables more value to enterprises. Additionally, support of open standards helps Communication Manager integrate with applications and solutions provided by an extensive ecosystem of Avaya DeveloperConnection partners.

Session Initiation Protocol

Avaya was an early adopter of the Session Initiation Protocol (SIP) and continues its active role in the evolution of the industry as well as expanding the definitions and uses of the SIP open standard. Avaya is leveraging SIP to improve the connectivity and openness of Communication Manager and associated end-user devices, resulting in reduced costs for trunking and connecting systems, faster deployment of new functions and enhanced options for linking communications with business processes to increase competitive advantage. Additionally, SIP delivers presence, an application that lets users inform others of their status, their availability, and how they can be contacted — before a communication session even begins. Avaya Communication Manager provides the right foundation for deploying end-to-end SIP today or addressing future migration to SIP-based communications.

End-to-end Standards-based Application Integration

Linux based Communication Manager software provides integration of old (TSAPI, JTAPI, CSTA) and new (Web Services and Service-oriented Architecture) standards. These interfaces expose the functionality of Communication Manager to an ever-expanding developer and system integrator community. Resulting applications communications-enable business processes, making it possible for enterprises to create more agile, responsive organizations.

Simplified Network Management

The Avaya Integrated Management suite provides a comprehensive set of tools that makes it easy to deploy, manage and maintain a complex, distributed Communication Manager-based IP Telephony network. Avaya Integrated Management applications are designed to simplify system administration, provisioning and network management, as well as fault and performance management operations. As a result, Avaya Integrated Management helps improve network uptime, increase staff productivity and reduce operating costs.

Avaya Global Services for Communication Manager

Consulting and Systems Integration

Avaya employs a standard, time-proven delivery approach to support every customer implementation. Avaya Consulting and Systems Integration Services link technology investments to business strategy to help get the most value from Communication Manager-based solutions.

Ongoing Supportability

Critical to any technology investment is ongoing support of the complete solution, so that uptime, security and operational effectiveness are maximized. Avaya Global Services and our BusinessPartners have a complete range of services offerings that provide supportability of software, hardware and the converged environment. **Software Support Plus Upgrades** provides 24x7 remote technical support for major problems, as well as easy access to all minor releases, powerful online tools and services packs. It also includes a three year subscription to major upgrades, which not only results in major savings but also assures that customers always have access to the most secure and reliable solution available. Avaya also has additional support options available, including remote monitoring and management of the converged environment and software release management.

Avaya Communication Manager Capabilities

Employee Productivity	Endpoint Devices	Networking
<ul style="list-style-type: none"> • Call Coverage • Send All Calls • Priority Queuing • Backup Alerting • Timed Reminders • Attendant Vectoring • Abbreviated Dialing • Last Number Dialed • Internal Automatic Answer • Integrated Directory • Universal Access—Phone Status • Intelligent Call Routing • Multi-party Conferencing (up to 300) • Meet-Me Conferencing • Group Paging • Remote Call Coverage/Forward Off-Net • Personal Station Access • Automatic Call Distribution (ACD) • Enterprise Mobility User • SIP Visiting User • Team Button 	<ul style="list-style-type: none"> • SIP Telephony Support with SIP Enablement Services (SES) • Avaya one-X™ Deskphone • 9600 Series IP Telephones • Avaya 1600 Series IP Telephones • Avaya 3600 Series IP Wireless Telephones • Avaya IP Softphone • Avaya one-X Mobile • Avaya one-X Desktop • Avaya one-X Speech • Avaya one-X Portal 	<ul style="list-style-type: none"> • Q Sig Management • 13-Digit dial plan • T.38 fax over IP • Modem over IP • SIP Trunking

Learn More

To learn more about how Avaya Communication Manager can support your business, please contact your Avaya Client Executive, Avaya Authorized BusinessPartner or visit us on our web site at avaya.com

About Avaya

Avaya delivers Intelligent Communications solutions that help companies transform their businesses to achieve market-place advantage. More than 1 million businesses worldwide, including more than 90 percent of the FORTUNE 500®, use Avaya solutions for IP Telephony

Unified Communications Contact Centers and Communications Enabled Business Processes. Avaya Global Services provides comprehensive service and support for companies, small to large. For more information visit the Avaya Web site: <http://www.avaya.com>.

AVAYA

INTELLIGENT COMMUNICATIONS

[avaya.com](http://www.avaya.com)

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11/07 • LB1853-04



TAB 6

AVAYA UNIFIED COMMUNICATION SERVICES



Avaya Unified Communications and Avaya one-X[®] Products

Turning the Promise of Unified Communications into Everyday Reality

Avaya Unified Communications (UC) delivers business users the ability to integrate and to move seamlessly among communications modes, channels and devices. This helps organizations become more productive while improving service to their customers.

What is unified communications?

Unified communications (UC) brings together the many disparate communications technologies that exist in business environments today and enables a new era in business communications. Simply put, UC is defined as:

The convergence of communications applications that helps businesses significantly cut costs, advance their communications beyond voice, radically simplify their communications architecture, deliver business agility, and build customer loyalty.

These applications include voice and video telephony, presence conferencing, collaboration, voice and video mail, instant messaging, e-mail calendaring, and contacts.

Although these applications exist in many businesses today, they function as separate technologies, largely unaware of each other and therefore unable to take advantage of each other's capabilities.

With UC, the boundaries between these once separate modes of communication are blurring, both technically and functionally. When properly aligned with clearly defined key business processes, a UC solution can provide many significant benefits for your business:

- **Seamless integration:** Reply to email with your voice. Turn an IM into a conference call. Answer your desk phone from the airport. No matter how, where, or when you communicate, you'll have seamless access to the same familiar interfaces and corporate resources.
- **Vendor-neutrality:** unified communications should unify systems, devices and applications from multiple vendors. Avaya supports open standards and robust interfaces with third-party products, for lower costs and improved flexibility.
- **Reliability and security:** Avaya solutions have been used for years by organizations from small businesses to the FORTUNE 500.

Avaya UC All-Inclusive: Delivering UC Anywhere and Everywhere

The Avaya All-Inclusive Offer provides business users with network-independent, device-independent access to a wide array of business user productivity applications; providing key business benefits.

Business Benefits:

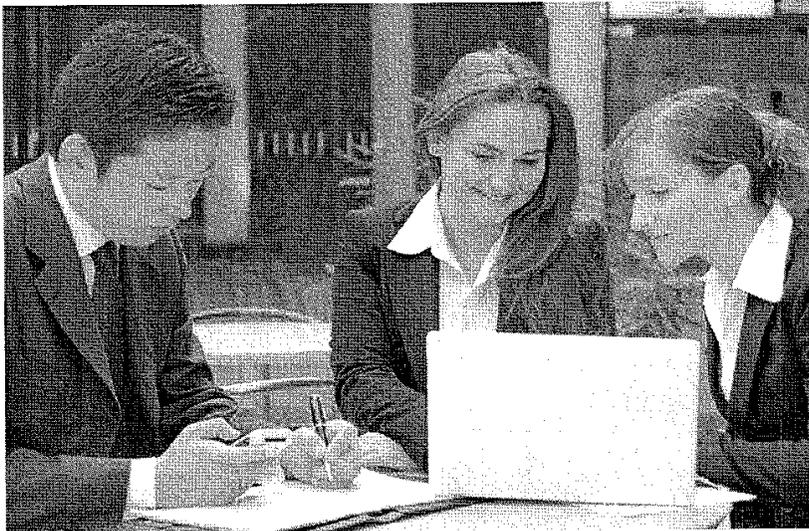
- **Improved productivity for workers:** Avaya UC All-Inclusive helps make workers more efficient and productive whether they're at their office desks mobile, working remotely or telecommuting from home, since they have access to all their communications applications via a familiar interface. Workers can more easily initiate contact with customers as well as with subject matter experts within their own organization, reducing down time and increasing productive time. Management of messages and communications devices is streamlined,

saving time and reducing stress. Avaya UC All-Inclusive can also improve job satisfaction since it gives employees unprecedented control over how and when they can be contacted as well as how they wish to connect with others.

- **Better service for customers:** With Avaya UC All-Inclusive, employees have a single number – so customers no longer need to juggle multiple reach numbers and try to guess which one to use. In addition, since company representatives can be contacted in an integrated fashion via multiple modalities – phone, email, instant messenger, etc – customers can reach them even more easily to place orders or solve issues. The Avaya UC All-Inclusive offer can improve company responsiveness and increase customer satisfaction.
- **Greater ability to collaborate:** Avaya UC All-Inclusive unlocks the total knowledge contained within an organization by facilitating collaboration among team members. Employees can quickly locate

the right resource and the right way to contact that person. In addition, virtual group collaborations such as multiparty conference calls can be more productive since meta-information like who is on the call and where that person is located provide context and allow participants to focus on the business at hand.

- **Cost savings:** By bringing services such as conferencing and mobility solutions in-house and taking advantage of enterprise dialing plans, Avaya UC All-Inclusive can significantly reduce communications costs. In addition, the IT department retains control over all communications, reducing the risk associated with having customers contacting company associates on the associate's personal cell phone. Finally, Avaya UC All-Inclusive saves time and money as organizations plan for (and, if necessary, implement) business continuity strategies, since workers are already equipped to work from multiple locations and have experience doing so.



Everything Business Users Need to Realize True Unified Communications

To simplify the path to truly integrated UC, Avaya has created the UC All-Inclusive Offer delivering business users a suite of products that group all the key Unified Communications applications that will allow you to provide your customers and workers the benefits of Unified Communications.

Unified Communications All Inclusive Components:

Avaya one-X[®] Communicator
Avaya one-X Communicator[®] provides enterprise users with simple, intuitive access to everyday communications tools, enabling business users to better manage

communications tasks and be more productive, responsive and collaborative no matter where they are working. Avaya one-X® Communicator combines softphone, intelligent presence, voice/video calling, visual voicemail and visual voice/video conferencing, as well as access to corporate directories and call logs. It is designed for easy integration with leading desktop productivity tools like Microsoft Office Communicator, IBM Lotus Sametime, and Citrix Presentation Server.

Avaya one-X® Portal

Avaya one-X® Portal provides browser-based access to telephony on Avaya Aura™ Communication Manager, voice messaging on Modular Messaging with the Avaya message store, conferencing on Meeting Exchange® Enterprise, call logs, and contacts – thus making the power of the enterprise available everywhere. In addition, Avaya one-X® Portal is integrated with Avaya Aura™ Presence Services, offering aggregated and communication channel-level status regarding telephony and instant messaging.

Avaya Aura™ Presence Services

Avaya Aura™ Presence Services provides a core communications service within Communication Manager. Its multi-protocol (SIP- and XMPP-) based architecture allows Presence Services to collect and aggregate presence information from multiple sources, and in turn publish that information to multiple places. It can act as the core presence engine for an enterprise and is also designed to complement other presence engines that may be running.

Avaya Aura™ Application Enablement Services - Integration for Microsoft Office Communications Server

For enterprises running Microsoft Office Communications Server, the Avaya UC All-Inclusive offer comes with multiple ways of integrating Microsoft and Avaya, both by delivering telephony capabilities to the computer and also applications to the telephone. Benefits of this deep integration

Features and Benefits of Avaya one-X®

- **Eliminate the need for training**
Avaya one-X® Products deliver a consistent, easy-to-use interface across multiple platforms, so employees can stay productive without costly training sessions.
- **Improve efficiency**
Employees get one place to manage multiple communications tools, including voice, video, messaging, conferencing, directories, and email.
- **Keep workers productive anywhere**
Mobile, web and voice applications extend a full range of communications tools to employees virtually anywhere, keeping them connected and productive.
- **Lower ownership costs**
Avaya one-X® Communicator support both H.323 and SIP communication protocols, allowing organizations to standardize on a single client for their entire workforce.

include click-to-call; click-to-conference; click-to-IM; integrated telephony/messaging presence; integrated video; and advanced telephony features and work modes.

Avaya Aura Application Enablement Services - Integration for IBM Lotus Sametime

For enterprises running Lotus Notes, the Avaya UC All-Inclusive offer provides deep integration of Avaya and IBM platforms, offering users new ways to benefit from proven, familiar technologies. Benefits include unified presence; single client for email, voice mail, IM and calendars; and seamless performance across LANs, Wi-Fi, cellular and PSTN.

Avaya one-X® Mobile

Avaya one-X Mobile® offers visual voice mail, 24x7 logging of all business calls, access to the corporate directory, management of call routing and VIP screening and dialing through Communication Manager. Avaya one-X Mobile

supports a wide range of devices including RIM® BlackBerry®, Palm®, Windows® Mobile®, J2ME and Apple® iPhone®.

Extension to Cellular

The Extension to Cellular feature of Avaya Communication Manager can connect callers to employees wherever they are with just one call. It delivers one-number access by enabling calls bound for an employee's business number to ring simultaneously on both the office phone and up to four mobile (or wireline) phones. While on a call, users can access advanced features such as transfer and conference as well as Call Extend (one button seamless hand off from desk to mobile) and Active Line Appearance (one button seamless pickup from mobile and desk phone). Extension to Cellular also offers significant cost savings on international calls as well as cost tracking information.

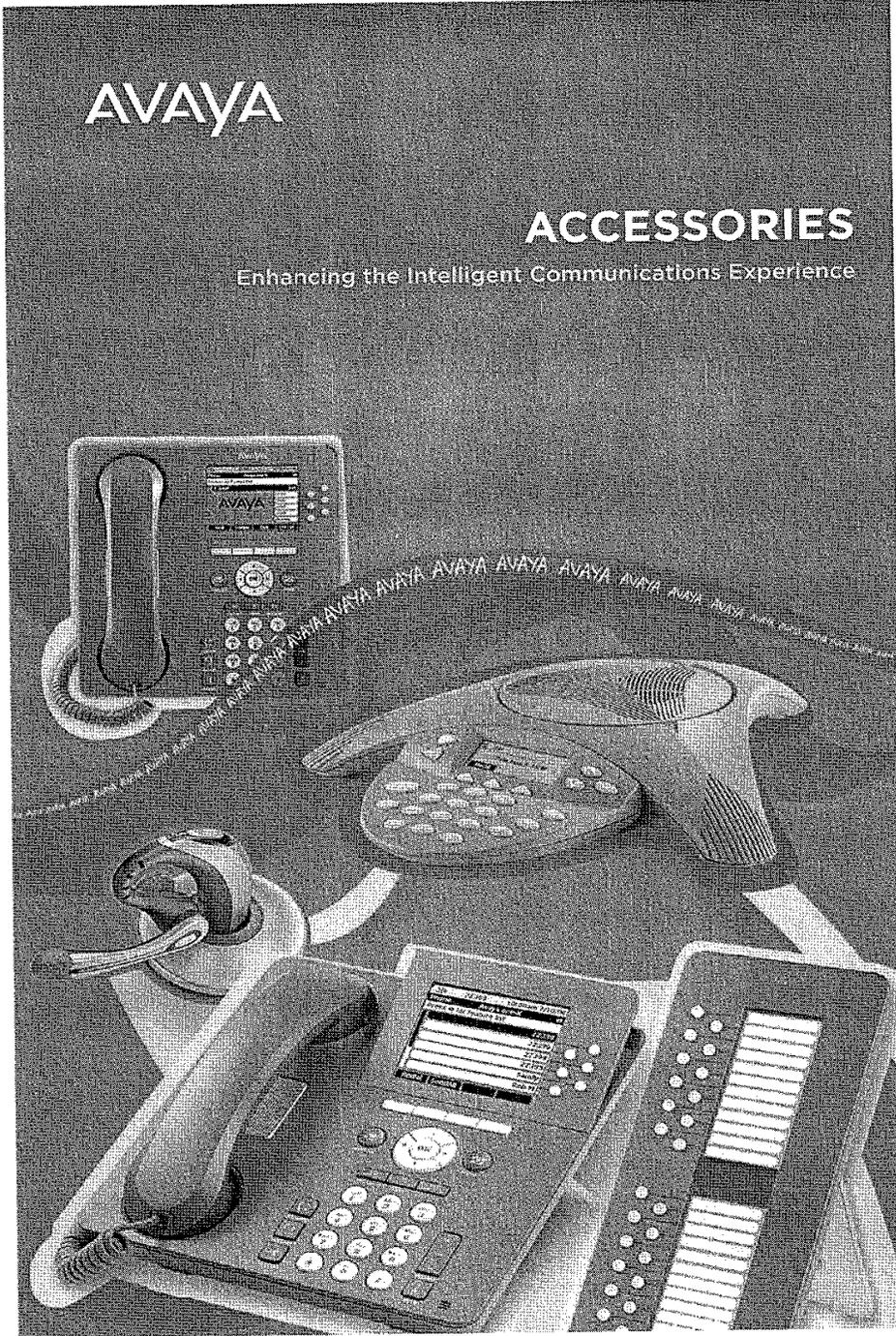
TAB 7

ACCESSORIES

AVAYA

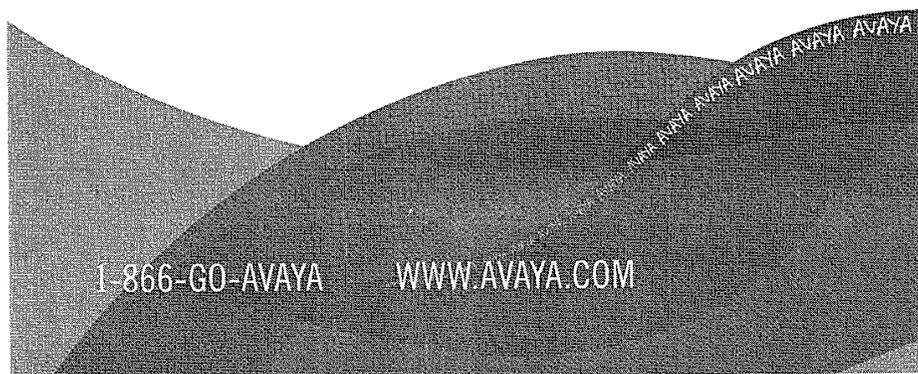
ACCESSORIES

Enhancing the Intelligent Communications Experience

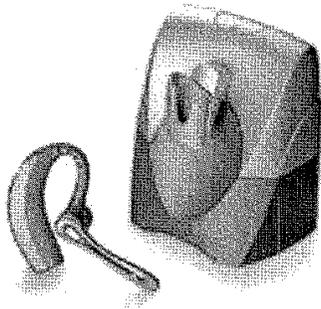


Simplifying access to information. Connecting with colleagues and customers.
Keeping remote workers in touch. With an Avaya communications system
powering your business, all your possibilities start to multiply

Avaya offers a wide range of communications accessories — all designed to
help you boost productivity, streamline efficiencies and improve customer
service. Take a closer look inside to discover the many ways you can enhance
your communications, and your business



Wireless Headsets

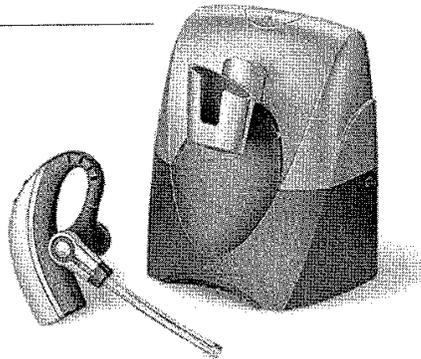


ABT-35 Bluetooth® Headset

Use one headset to handle what used to require two. Bluetooth® technology allows you to use it both for your mobile calls and your deskphone calls. Executive-styling and lightweight design. 33-foot range.

AWH-75 Executive Style Headset

This sleek, executive-style headset packs maximum productivity into minimal space. Simple, yet bold, over-the-ear design, 6-hour talk time, 300-foot range and 100-hour standby.

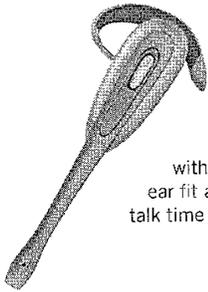


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Answer Calls While Away From Your Desk!
 Only Avaya-brand headsets can answer calls while away from your desk, with no need for extra equipment.*

*Only applies to certain Avaya phone models. Please contact your Avaya representative to check phone compatibility.



AWH-55/65 Convertible Style Headset

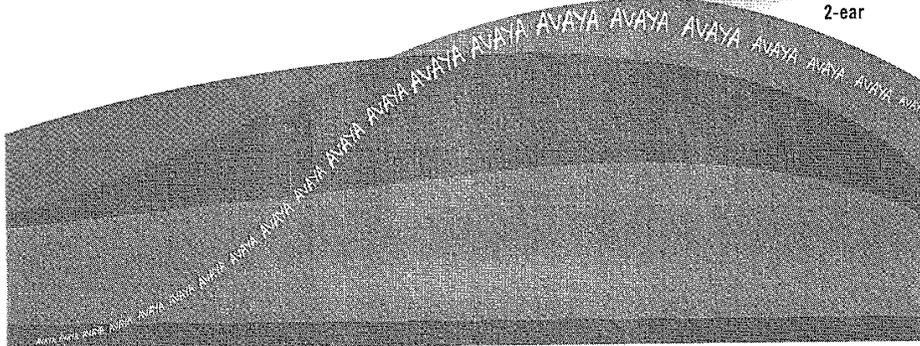
Walk and talk up to 300 feet from your phone. Comes with a headband that lets you switch between an over-the-ear fit and an over-the-head style for all day comfort. 8-hour talk time and 100-hour standby.

Supra-Elite Padded Noise Reducing Headset

Over-the-head frame and leatherette ear cushions provide sturdy but soft support and reduce background noise. 300-foot range, 10-hour talk time, and 50-hour standby. 1-ear and 2-ear models available. 2-ear model shown.



2-ear



Wired Headsets

All-day use without the need to recharge your batteries.

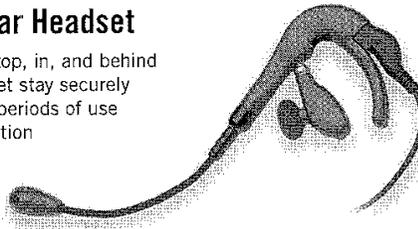
SupraElite All-Day Headset

Make long days seem shorter with this ultra-comfortable favorite. Unlike other headsets, comes standard with leatherette ear cushions. Available in 1-ear and 2-ear versions — both with voicetube and wideband options.



Tristar Over-the-Ear Headset

Three-point support — on top, in, and behind the ear — helps this headset stay securely attached even during long periods of use. Available with voicetube option.



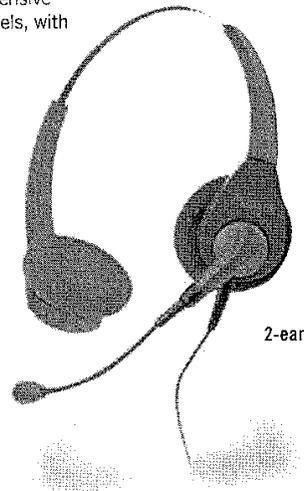
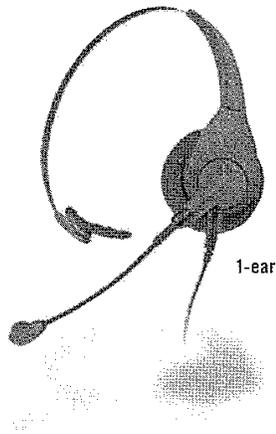
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Adapters and cords vary across phone models.
Please refer to your Avaya representative for compatibility.

1-866-GO-AVAYA WWW.AVAYA.COM

Encore Sound-Enhancing Headset

For telephone mavens who are truly selective about audio quality. Combines padded comfort with tone control that significantly reduces fatigue by tuning out offensive frequencies. Available in 1-ear and 2-ear models, with voicetube option.



Headset Adapters and Cables

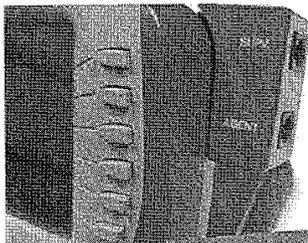
Switcher

Share the same headset between a phone and a PC. Provides volume control, sound enhancement and ports for music-on-hold and call recorders.



2-in-1 "Y" Adapters

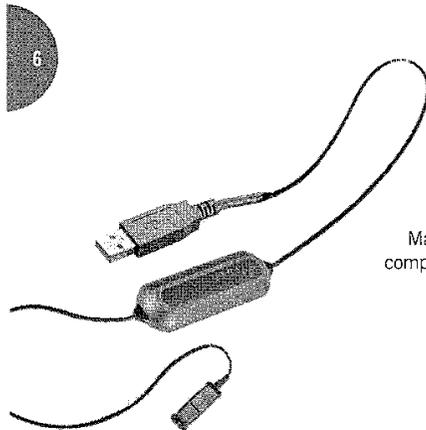
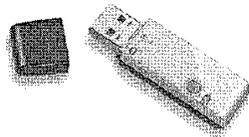
Adds a second headset port to Avaya phones. Perfect for contact center supervisors monitoring calls during training periods.



PC Headsets

ABT-35 Bluetooth® USB Headset

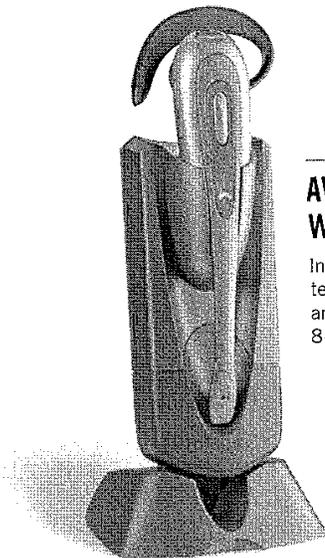
Executive style meets high technology. Bluetooth® lets you use the same headset for your PC and your cellphone. Comes with convenient USB adapter for PC's without Bluetooth®. 33-foot range and 6-hour talk time.



USB Headset Adapter

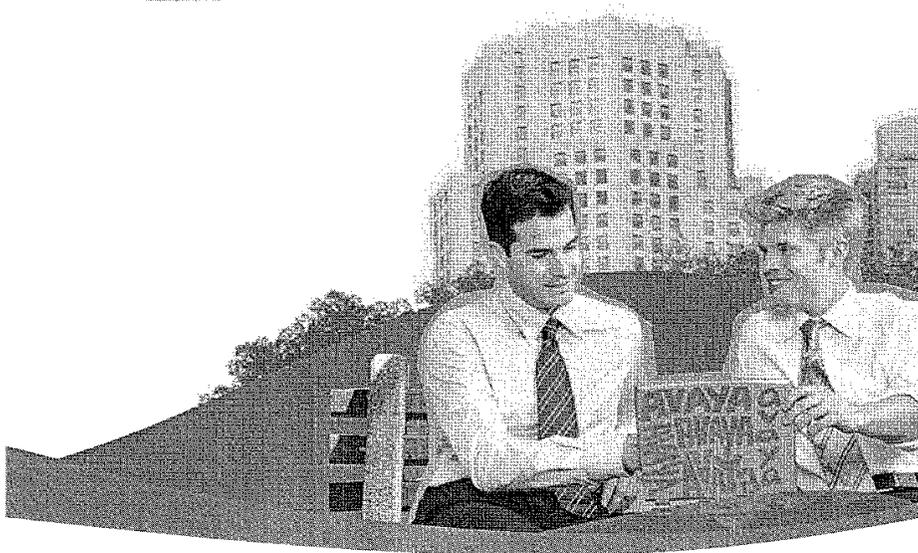
Makes any Avaya wired headset compatible with IP Softphone.

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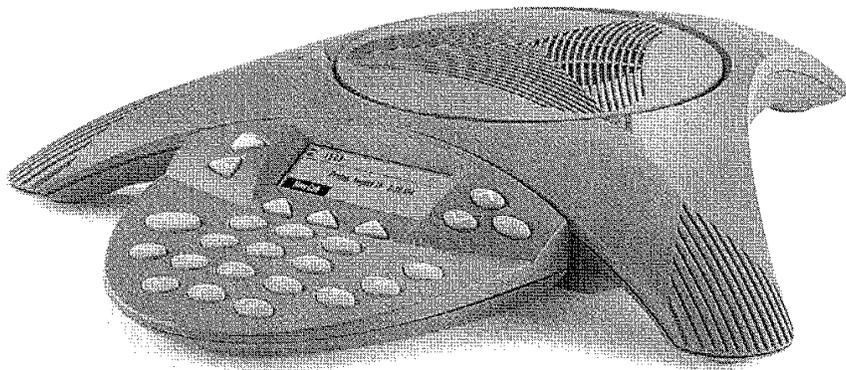


AWH-55/65 USB Convertible Style Wireless Headset

Integrates with Avaya IP Softphone using Intellistand technology to add 300 feet of range. Automatically answers calls when lifted. Comes with a headband. 8-hour talk time and 100-hour standby.



Speakerphones



8

Avaya 4690 IP/2490 Digital Speakerphones

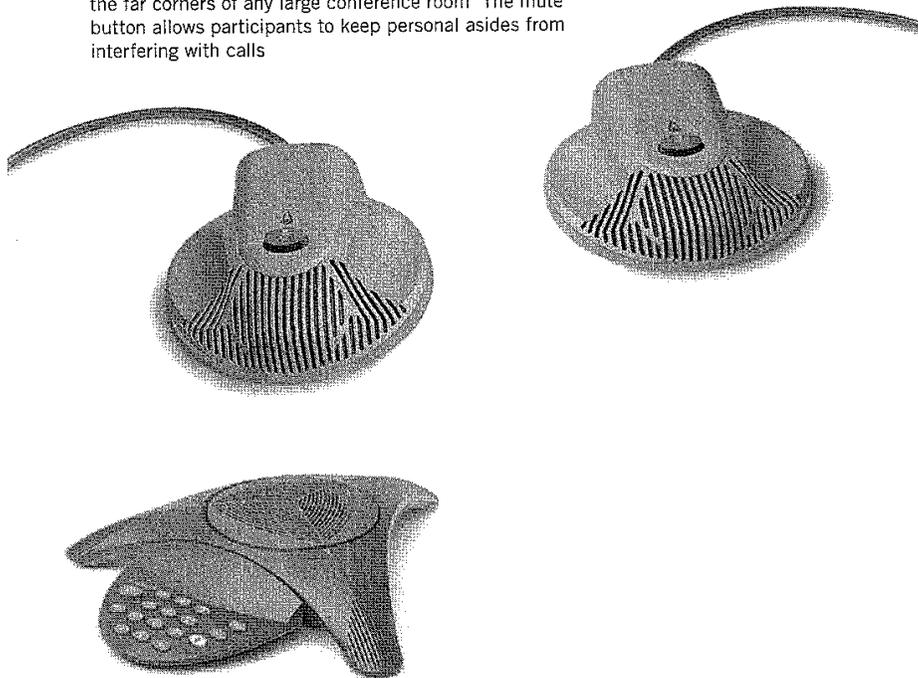
Powered by Polycom® technology, these speakerphones deliver pristine voice quality and sound clarity for 20 feet. Includes backlit display and capability to expand room coverage with extension microphones.

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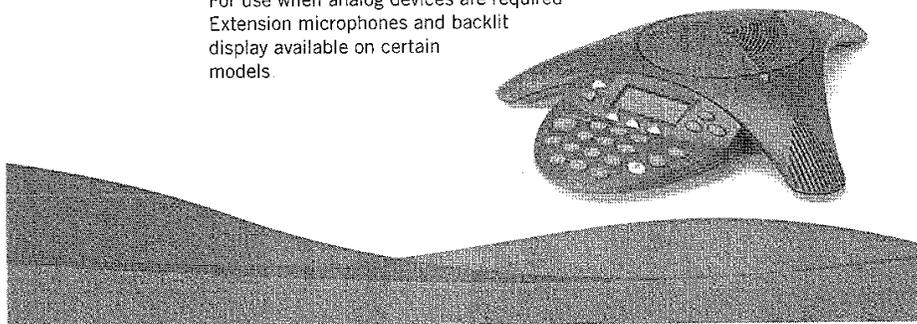
Extension Microphones

Plug into any speakerphone and extend conversations to the far corners of any large conference room. The mute button allows participants to keep personal asides from interfering with calls.



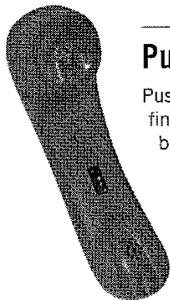
Polycom SoundStation2™ Speakerphone

For use when analog devices are required. Extension microphones and backlit display available on certain models.



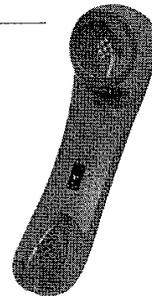
Handsets

Custom handsets add functionality to the standard handsets that come with Avaya phones.*



Push-to-talk Switch

Push-to-talk switch gives you fingertip control over mute button. Includes volume knob. Noise reducing version available for loud environments.



Volume Control

Volume control with an adjustable knob.

**Consult your Avaya representative for compatibility.*

Faceplates

10

Custom Faceplates

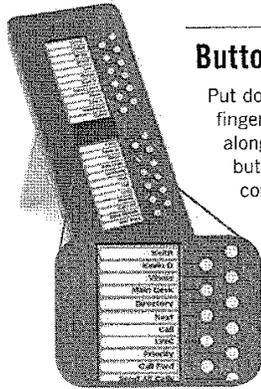
Accentuate office décor or reinforce your company brand. With these customizable faceplates, you can showcase logos, multi-color designs and even leverage non-standard dyes.



Color Faceplates

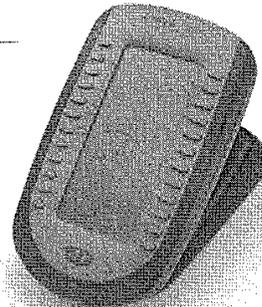
Display your company colors or employee individuality by adding a degree of personalization to one-X deskphones. Sleek and texturized, they easily snap on and off phones and button modules. Available in six arresting colors: black, silver, white, red, yellow and blue.

Applications, Modules and Adapters



Button Modules

Put dozens of contacts at the tip of your finger for instant access. Backlit devices sit alongside Avaya phones and provide extra buttons for speed dial contacts and other commonly used menu functions.



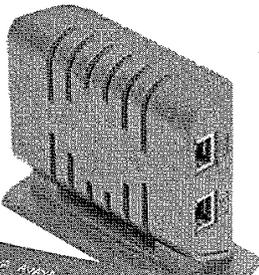
VPNremote™ Telecommuting Software

Just because someone can't make it to the office, that doesn't mean important work has to go unattended. VPNremote™ software installs on 4600 series Avaya phones and allows you to take your office phone home and connect to the company phone system remotely. Access corporate directories, take and receive calls using 4-digit extensions, and appear as though you are in the office. Requires compatible VPN system infrastructure in corporate network.



Bluetooth® Adapter

Enables Bluetooth® capability on one-X™ Deskphone Edition phones. Works particularly well with ABT-35 Bluetooth® headset.

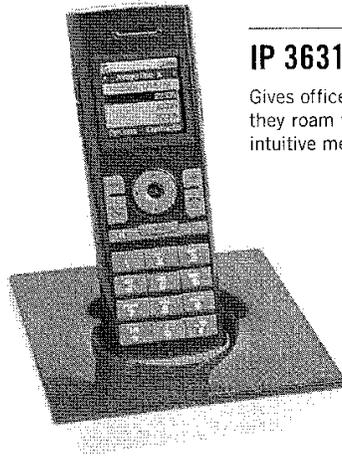


Gigabit Ethernet Adapter

Harness the speed of Gigabit Ethernet via your PC in single Ethernet-drop architectures without having to replace the IP Phone.

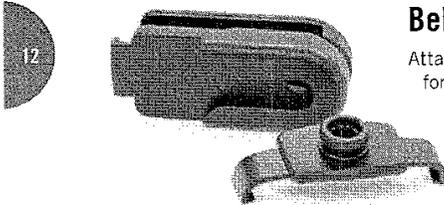
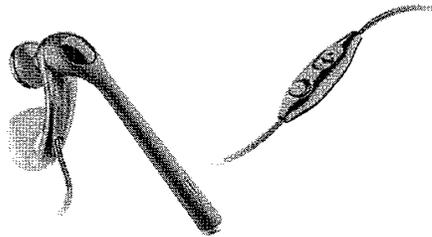


Wireless Handsets



IP 3631 WLAN Handset

Gives office employees the power of Avaya one-X no matter where they roam within your WLAN-enabled campus. Features an intuitive menu and modern exterior. *Shown with MX256 headset*

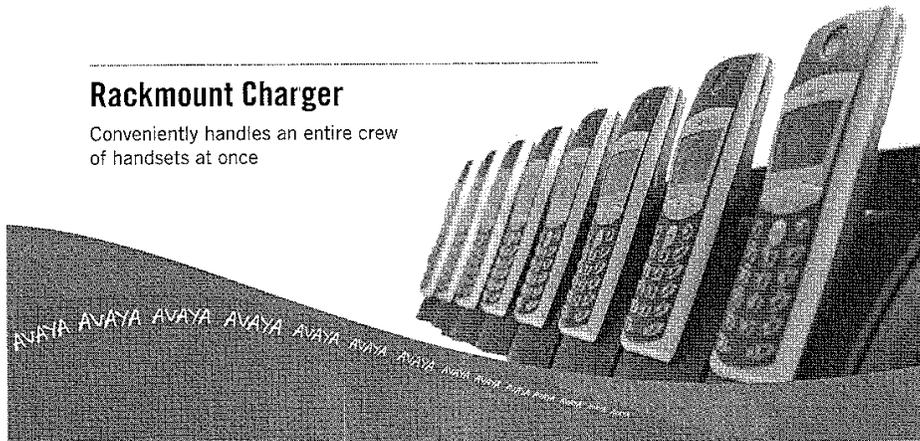


Belt Clip

Attaches wireless handsets to person for constant access

Rackmount Charger

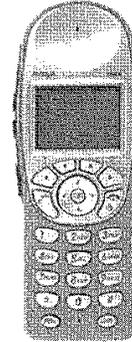
Conveniently handles an entire crew of handsets at once





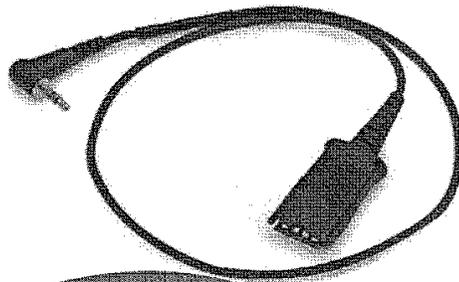
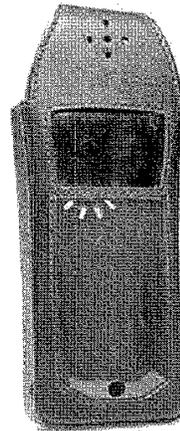
Rugged WLAN and DECT Handsets

Connect employees to the corporate communications system in almost any environment. Combines industrial-strength technology and compact, ruggedized housing to withstand even some of the most demanding physical work environments. *WLAN handsets require a voice processor in network.*



Leather Carrying Case

Helps protect handsets from surface wear in rough environments. Available in swivel and rugged holster forms and in yellow for WLAN handsets.



Headset Adapter Cord

Connects headsets to rugged wireless handsets. Compatible with all Avaya wired headsets.

For ordering information, please call your Avaya representative or call 1-866-GO AVAYA. To learn more about these products, go to WWW.AVAYA.COM and click on PRODUCTS.

AVAYA
INTELLIGENT COMMUNICATIONS

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TAB 8

SAMPLE CONTRACTS AND PRICING

TURNKEY SYSTEM CONTRACT

**3 YEAR MAINTENANCE CONTRACT WITH
SOFTWARE UPGRADES AND SUPPORT
INCLUDED**



Cerium Networks
 1011 E 2nd Ave., Suite 10
 Spokane, WA 99202
 800-217-0933
csc@ceriumnetworks.com

PURCHASE AGREEMENT

Project # CERQ34899

Date 08/03/10

Sales Rep. Rod McNew

rmcnew@ceriumnetworks.com

Sold To:

City of Bonney Lake
 Chuck McEwen
 18421 Old Sumner Buckley Highway
 Bonney Lake, 98391

Ship To:

City of Bonney Lake
 Chuck McEwen
 18421 Old Sumner Buckley Highway
 Bonney Lake, 98391

Bothell Location:

21222 30th Drive SE
 Building C Suite 130
 Bothell, WA 98021

206-826-7537

Ln #	Qty	Part Number	Description	Purchase Price/Unit	Purchase Price/Total
1			AVAYA COMMUNICATION MANAGER SOLUTION FOR CITY OF BONNEY LAKE		
2					
3			POLICE DEPARTMENT BUILDING		
4	1	185446	AVAYA COMMUNICATIONS SOLUTION	\$0.00	\$0.00
5	1	211775	CM 8300 S450 MODEL NEW	\$0.00	\$0.00
6	1	208014	AVAYA AURATM R5 ENT ED 100 USER BNDL	\$8,000.00	\$8,000.00
7	1	208092	AVAYA AURATM R5 SFTW ENTITLEMENT LIC	\$0.00	\$0.00
8	1	208221	SES S8300 COMBO LIC	\$0.00	\$0.00
9	1	212337	IM ASA VAM CLIENT CM LIC ADMIN TOOLS	\$0.00	\$0.00
10	1	212338	IM R5 NETWORK MGMT ENT FOR ENT ED	\$0.00	\$0.00
11	1	212484	CC R5 BASIC RFA RELEASE INDICATOR	\$0.00	\$0.00
12	1	227272	SAL STDALN GATEWAY LIC R1 5 DWNLD	\$0.00	\$0.00
13	100	229060	SM R5 X USER LICENSE W/ENT ED	\$0.00	\$0.00
14	1	259400	MEDIA ENCRYPTION R5 & PRIOR	\$0.00	\$0.00
15	1	700451206	IA770/CMM R5 x MEDIA KIT	\$0.00	\$0.00
16	1	700456270	ADMIN TOOLS 5 2 CD	\$0.00	\$0.00
17	1	700456288	ENM TOOLS 5 2 CD	\$0.00	\$0.00
18	1	207650	AVAYA AURATM R5 S8300 W/G450 SW LIC	\$0.00	\$0.00
19	1	228365	ONE-X MBL R5 2 1 APPL LIC CUST SRVR	\$0.00	\$0.00
20	100	228744	UCE R5 2+ ONE-X MBL R1/5 X CLIENT /E	\$0.00	\$0.00
21	100	228745	UCE R5 2+ ONE-X COMM R5 X SFTW /E	\$0.00	\$0.00
22	100	228746	UCE R5 2+ ONE-X PORTAL R5 X STD /E	\$0.00	\$0.00
23	100	228747	UCE R5 2+ AE SVCS R5 X UNFD DSKTP /E	\$0.00	\$0.00
24	100	228932	UCE R5 2+ EC500 R8 X SM LIC /E	\$0.00	\$0.00
25	100	228933	UCE R5 2+ IP SOFTPHONE R6 X LIC /E	\$0.00	\$0.00
26	100	229762	UCE R5 2 1 STD/W CMEE 5 2 NEW SEAT 1	\$0.00	\$0.00

Ln #	Qty	Part Number	Description	Purchase Price/Unit	Purchase Price/Total
27	1	405362641	PWR CORD USA	\$5 40	\$5 40
28	1	700406101	DS1 LOOPBACK JACK 700A RHS	\$62 00	\$62 00
29	1	201838	ONE-X PORTAL R1 RFA ENABLE	\$0 00	\$0 00
30	1	700406267	S8300/S8400 CD/DVD ROM DRIVE RHS	\$210 00	\$210 00
31	1	700407802	G450 MP80 W/POWER SUPPLY	\$5,100 00	\$5,100 00
32	1	700453848	ONE-X PORTAL IPS R1 0 AP MEDIA	\$0 00	\$0 00
33	1	700463532	S8300D SERVER - NON GSA	\$1,560 00	\$1,560 00
34	1	700466618	MM714B ANLG 4+4 MEDIA MOD - NON GSA	\$600 00	\$600 00
35	1	700466634	MM710B E1/T1 MEDIA MODULE - NON GSA	\$1,800 00	\$1,800 00
36	1	700476344	AVAYA AURATM R5 2 1 NEW SFTW CD	\$60 00	\$60 00
37	1	700477136	ONE-X PORTAL R5 2 1 APPL CD	\$8 04	\$8 04
38	1	700478043	ONE-X MBL R5 2 1APPL CUST SRVR MEDIA	\$18 00	\$18 00
39	1	700500189	AES 5 2.1 SFTW ONLY MEDIA	\$18 00	\$18 00
40	1	700395445	120A CSU CABLE 50FT RHS	\$18 00	\$18 00
41	24	700405673	IP PHONE 9630G GRY 9630GD01A	\$321 30	\$7,711 20
42	2	700461197	IP PHONE 9620L CHARCOAL GRY	\$199 80	\$399 60
43	1	700462518	9600 SBM24 BUTTON MOD GRY	\$116 10	\$116 10
44	1	700479439	PROGNOSIS VOIP MONITORING CD R2	\$0 00	\$0 00
45	1	700373541	SPKRPH SNDSTA2 EX 110V CONFERENCE ROOM	\$449 90	\$449 90
46					
47			ANNEX BUILDING		
48	1	700469273	G430 MEDIA GATEWAY	\$900 00	\$900 00
49	1	193806	UTILITY TRIGGER REM GATEWAY NEW SITE	\$0 01	\$0 01
50	1	700466618	MM714B ANLG 4+4 MEDIA MOD - NON GSA	\$600 00	\$600 00
51	1	405362641	PWR CORD USA	\$5 40	\$5 40
52	23	700405673	IP PHONE 9630G GRY 9630GD01A	\$321 30	\$7,389 90
53	2	700461197	IP PHONE 9620L CHARCOAL GRY	\$199 80	\$399 60
54	1	700462518	9600 SBM24 BUTTON MOD GRY	\$116 10	\$116 10
55	1	700373541	SPKRPH SNDSTA2 EX 110V CONFERENCE ROOM	\$449 90	\$449 90
56					
57			CITY HALL BUILDING		
58	1	700469273	G430 MEDIA GATEWAY	\$900 00	\$900 00
59	1	700406101	DS1 LOOPBACK JACK 700A RHS	\$62 00	\$62 00
60	1	700460660	10 CHANNEL DSP DAUGHTERBOARD	\$300 00	\$300 00
61	1	700466634	MM710B E1/T1 MEDIA MODULE - NON GSA	\$1,800 00	\$1,800 00
62	1	700395445	120A CSU CABLE 50FT RHS	\$18 00	\$18 00
63	1	193806	UTILITY TRIGGER REM GATEWAY NEW SITE	\$0 01	\$0 01
64	1	405362641	PWR CORD USA	\$5 40	\$5 40
65					
66					

Project #: CERQ34899

PAYMENT TERMS: KCDA

Your signature acknowledges that you have read, understood and agree to Cerium's Terms and Conditions attached to this agreement and these Terms and Conditions apply to this order and any subsequent orders accepted by Cerium Networks. Your signature acknowledges authorization for Cerium Networks to request credit information from any credit reporting agency or source. Pricing on this agreement is valid for 30 days unless otherwise agreed to in writing.

City of Bonney Lake
Authorized Signature

Cerium Networks
Authorized Signature

Printed Name:
Title:

Printed Name: W. Junkermier
Title: Vice President, Finance

Date:

Date:



Cerium Networks
 1011 E 2nd Ave., Suite 10
 Spokane, WA 99202
 800-217-0933
csc@ceriumnetworks.com

PURCHASE AGREEMENT

Project # CERQ34958
Date 08/03/10
Sales Rep. Rod McNew
rmcnew@ceriumnetworks.com

Sold To:
City of Bonney Lake
 Chuck McEwen
 19306 Bonney Lake Blvd
 Bonney Lake, 98391

Ship To:
City of Bonney Lake
 Chuck McEwen
 19306 Bonney Lake Blvd
 Bonney Lake, 98391

Bothell Location:
 21222 30th Drive SE
 Building C Suite 130
 Bothell, WA 98021

206-826-7537

Ln #	Qty	Part Number	Description	Purchase Price/Unit	Purchase Price/Total
1			Year 1 Support (Months 4-12)		
2	132	ACM Silver Support BD	Cerium Service Advantage - Silver Level Support 8-5	\$10 80	\$1,425 60
3					
4	1	204029J	JSD SSU AURATM R5 ENT ED 100 USR BNDL AN	\$844 52	\$844 52
5			SubTotal		\$2,270 12
6					
7			Year 2 Support (Months 13-24)		
8	132	ACM Silver Support BD	Cerium Service Advantage - Silver Level Support 8-5	\$14 40	\$1,900 80
9					
10	1	204029J	JSD SSU AURATM R5 ENT ED 100 USR BNDL AN	\$844 52	\$844 52
11			SubTotal		\$2,745 32
12					
13			Year 3 Support (Months 25-36)		
14	132	ACM Silver Support BD	Cerium Service Advantage - Silver Level Support 8-5	\$14 40	\$1,900 80
15					
16	1	204029J	JSD SSU AURATM R5 ENT ED 100 USR BNDL AN	\$844 52	\$844 52
17			SubTotal		\$2,745 32
Applicable taxes and/or freight & handling to be billed upon final invoicing				Subtotal	\$7,760.76

See Attached Signature Page

Project #: CERQ34958

PAYMENT TERMS: 36 Months

Your signature acknowledges that you have read, understood and agree to Cerium's Terms and Conditions attached to this agreement and these Terms and Conditions apply to this order and any subsequent orders accepted by Cerium Networks. Your signature acknowledges authorization for Cerium Networks to request credit information from any credit reporting agency or source. Pricing on this agreement is valid for 30 days unless otherwise agreed to in writing.

City of Bonney Lake
Authorized Signature

Cerium Networks
Authorized Signature

Printed Name:
Title:

Printed Name: W. Junkermier
Title: Vice President, Finance

Date:

Date:

Schedule A

Prepared For:
City of Bonney Lake

19306 Bonney Lake Blvd
 Bonney Lake, WA 98391
 (253) 862-8602

Analog Trunks	Digital Trunks	Digital Stations	Analog Stations	IP Stations	Voice Mail Ports	Voice Mail Hours
0	48	0	0	74	254	2000

ShoreTel

Qty	Part Number	Description	Price
1	29132	ShoreTel 10.1 Software (General Release)	\$0.00
2	10259	Shoregear 50 - 1U half width - Max capacities, 50 IP phones, 2 analog ext., 4 LS trunks - NOT ALL maximum capacities can be reached at the same time. - Requires tray (part number 10223)	\$3,135.71
1	10320	ShoreGear 30 - 1U half width - Max capacities, 30 IP phones, 2 analog ext., 2 LS trunks - NOT ALL maximum capacities can be reached at the same time. - Requires tray (part number 10223)	\$1,253.50
2	10322	ShoreGear T1k 1U Half Width	\$5,493.39
3	30044	Additional Site License	\$0.00
4	10223	ShoreGear Rack Mount Tray Will hold 2 of the half width ShoreGear Switches	\$298.64
87	30035	Extension & Mailbox License Includes Unified /Integrated Messaging for Microsoft Outlook Client	\$13,674.54
3	30039	Extension only license	\$330.08

Schedule A

(continued)

87	40005	Personal Access License -Supports Call History, Directory, and Visual Voice Mail -Phone Presence provided in Quick Dialer	\$0.00
10	30052	Professional Access License Includes: -All features of Personal Access License -Contact Viewer with automatic phone presence information -Softphone, and Desktop Video Calls (web cam not included) -Supports MS OCS Instant Messaging and ShoreTel Conference Bridge Instant Messaging which also provides for on-line presence	\$628.71
2	40006	Operator Access License Includes: -All features of Personal, Professional, Agent & Supervisor Access License -Bridged Call Appearance Monitor	\$935.21
74	10268	Shorephone IP230g - Black (Version 8.1) -3 line keys -PoE Class 2 -2 10/100/1000 Ethernet ports -Full Duplex, Hi Fidelity Speakerphone	\$19,133.35
1	30053	SIP Device License (version 8.0 software)	\$23.58
Product SubTotal			\$44,906.72

Servers / Workstations

Qty	Part Number	Description	Price
1	PowerEdge R200/2	Dell PowerEdge R200, Dual Core, 160 GB HD, Windows Server 2003 + 5 CALS, Raid 1, 1U Rack Mount	\$2,070.00
Product SubTotal			\$2,070.00

Miscellaneous Components

Qty	Part Number	Description	Price
1	Poly-IP-7000	Polycom Soundstation IP 7000 - VoIP Conference Phone	\$1,100.00
1	Poly-IP-EXT-M	Soundstation IP7000 Extension Mics	\$320.00
Product SubTotal			\$1,420.00

Schedule A

(continued)

Summary

ShoreTel	\$44,906.72
Servers / Workstations	\$2,070.00
Miscellaneous Components	\$1,420.00
SubTotal	\$48,396.72
Hardware	\$48,396.72
Labor	\$8,100.00
Misc. Hardware	\$300.00
Connection to Merlin Legend	\$800.00
TRI-CARE Support	\$6,815.00
Total	\$64,411.72
Discount	(\$8,083.21)
Grand Total	\$56,328.51

Schedule A

(continued)

Notes

1. Quote assumes cable plant is appropriate. Any internal cable plant issues, half or full duplex mismatches resulting in collisions or network broadcast problems have not been tested for. If any of these issues are present, this quote assumes that Customers Network Administrators will take the necessary steps to correct them. TRI-TEC Communications is available to correct these problems on a time and materials basis.
2. Quote assumes Local Area Network is actively provisioned for VLAN tagging, QoS and has the ability to route traffic between VLAN's. Programming required by TRI-TEC's installation personnel to program customer provided LAN equipment will be billed at the prevailing labor rate.
3. Quote assumes LAN is provisioned for Power Over Ethernet. If not, Customer agrees to purchase local power adapters. If local power adapters are used, this quote assumes TRI-TEC installation personnel will have ready access to the individual power outlets. If not, Customer personnel will be responsible for installing the power adapters.
4. TRI-TEC will install one desktop client and train customer personnel in the installation of others. TRI-TEC is available to install additional clients on a time and materials basis.
5. As the Voice over IP suitability of any Internet connection can change at any time, with no advance notice, TRI-TEC cannot guarantee any voice quality when connected to the public Internet.
6. TRI-TEC will furnish one 6' Cat 5 cable to connect the telephone to the wall outlet. Longer cords are available at an additional charge. Patch panel and patch cords connecting the device at the patch panel to the network are available at an additional charge.
7. This configuration will require _____ 10/100 Ethernet switch ports to connect to your LAN.
8. This quote assumes appropriate rack space exists for mounting the equipment. Data racks are available at an additional charge.
9. Quote includes a One Year Maintenance Plan on all hardware/software and labor.
10. Quote includes all end user, operator and basic system administrator training.
11. Quote includes installation coordination with network provider.
12. Quote is valid for 30 days.
13. Quote does not include Washington State Sales Tax.

OPTIONAL SYSTEM ADMININSTRATOR SUPPORT PACKAGE:

This optional package includes 10 remote help telephone calls for programming questions. 6 of these calls can be scheduled for individual 1 hour on-site training sessions or programming assistance to be used within one year of system installation. The cost for this optional package is \$500.

7/30/2010 8:00:00 AM - Carmene

Page 4 of 5

Schedule A

(continued)

TERMS:
20% down
70% 5 days prior to installation
10% upon installation

Quote No:
 Project Name: Bonney Lake CMBE 8-2-10
 Created On: 18 Aug 2010
 Expiration Date: 2 Sep 2010
 Created with Library: 12.3.651
 Library Creation Date: 26 Jul 2010
 All Prices Are In: US Dollar
 Price List Used:
 Cisco - Global Price List US Availability(Online)

Name	Catalog Num	Vendor	Description	Unit Price	Discount %	Final Price	Qty	Total Price
C2901-CME-SRST/K9	C2901-CME-SRST/K9	Cisco	2901 Voice Bundle w/ PVD3-16, FL-CME-SRST-25, UC License PAK	3,195.00	52.00	1,533.60	2	3,067.20
FL-CME-SRST-25	FL-CME-SRST-25	Cisco	Communication Manager Express or SRST - 25 seat license	Included	52.00	Included	2	Included
ISR-CCP-EXP	ISR-CCP-EXP	Cisco	Cisco Config Pro Express on Router Flash	Included	52.00	Included	2	Included
MEM-2900-512MB-DEF	MEM-2900-512MB-DEF	Cisco	512MB DRAM for Cisco 2901-2921 ISR (Default)	Included	52.00	Included	2	Included
MEM-CF-256MB	MEM-CF-256MB	Cisco	256MB Compact Flash for Cisco 1900, 2900, 3900 ISR	Included	52.00	Included	2	Included
PVD3-16	PVD3-16	Cisco	16-channel high-density voice and video DSP module	Included	52.00	Included	2	Included
PWR-2901-AC	PWR-2901-AC	Cisco	Cisco 2901 AC Power Supply	Included	52.00	Included	2	Included
SL-29-IPB-K9	SL-29-IPB-K9	Cisco	IP Base License for Cisco 2901-2951	Included	52.00	Included	2	Included
SL-29-UC-K9	SL-29-UC-K9	Cisco	Unified Communication License for Cisco 2901-2951	Included	52.00	Included	2	Included
CAB-AC	CAB-AC	Cisco	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	0.00	52.00	Included	2	0.00
CON-SNTP-2901CMST	CON-SNTP-2901CMST	Cisco	SMARTNET 24X7X4 2901 Voice Bundle w/ UC License PAK	488.00	15.00	414.80	2	829.60
FL-CME-SRST-5	FL-CME-SRST-5	Cisco	Communication Manager Express or SRST - 5 seat license	150.00	52.00	72.00	2	144.00
FL-SRST	FL-SRST	Cisco	Cisco Survivable Remote Site Telephony License	0.00	52.00	0.00	2	0.00
S29UK9-15101T	S29UK9-15101T	Cisco	Cisco 2901-2921 IOS UNIVERSAL	0.00	52.00	0.00	2	0.00
VIC2-2FXO	VIC2-2FXO	Cisco	Two-port Voice Interface Card - FXO (Universal)	400.00	52.00	192.00	2	384.00
VIC3-4FXS/DID	VIC3-4FXS/DID	Cisco	Four-port Voice Interface Card - FXS and DID	800.00	52.00	384.00	2	768.00
C2951-CME-SRST/K9	C2951-CME-SRST/K9	Cisco	2951 Voice Bundle w/ PVD3-32, FL-CME-SRST-25, UC License PAK	8,895.00	52.00	4,269.60	1	5,192.80
FL-CME-SRST-25	FL-CME-SRST-25	Cisco	Communication Manager Express or SRST - 25 seat license	Included	52.00	Included	1	Included
ISR-CCP-EXP	ISR-CCP-EXP	Cisco	Cisco Config Pro Express on Router Flash	Included	52.00	Included	1	Included
MEM-2951-512MB-DEF	MEM-2951-512MB-DEF	Cisco	512MB DRAM (1 512MB DIMM) for Cisco 2951 ISR (Default)	Included	52.00	Included	1	Included
MEM-CF-256MB	MEM-CF-256MB	Cisco	256MB Compact Flash for Cisco 1900, 2900, 3900 ISR	Included	52.00	Included	1	Included
PWR-2921-51-AC	PWR-2921-51-AC	Cisco	Cisco 2921/2951 AC Power Supply	Included	52.00	Included	1	Included
SL-29-IPB-K9	SL-29-IPB-K9	Cisco	IP Base License for Cisco 2901-2951	Included	52.00	Included	1	Included
SL-29-UC-K9	SL-29-UC-K9	Cisco	Unified Communication License for Cisco 2901-2951	Included	52.00	Included	1	Included
CAB-AC	CAB-AC	Cisco	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	0.00	52.00	0.00	1	0.00
CON-SNTP-2951CMST	CON-SNTP-2951CMST	Cisco	SMARTNET 24X7X4 2951 Voice Bundle w/ UC License PAK	1,536.00	15.00	1,305.60	1	1,305.60
FL-CME-SRST-100	FL-CME-SRST-100	Cisco	Cisco Communication Manager or SRST - 100 seat license	2,000.00	52.00	960.00	1	960.00
FL-SRST	FL-SRST	Cisco	Cisco Survivable Remote Site Telephony License	0.00	52.00	0.00	1	0.00
PVD3-32U128	PVD3-32U128	Cisco	PVD3-32-channel to 128-channel factory upgrade	4,500.00	52.00	2,160.00	1	2,160.00
S2951UK9-15001M	S2951UK9-15001M	Cisco	Cisco 2951 IOS UNIVERSAL	0.00	52.00	0.00	1	0.00
VIC3-4FXS/DID	VIC3-4FXS/DID	Cisco	Four-Port Voice Interface Card - FXS and DID	800.00	52.00	384.00	1	384.00
VVIC2-2MFT-T1/E1	VVIC2-2MFT-T1/E1	Cisco	2-Port 2nd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1	2,000.00	52.00	960.00	1	960.00
CMBE-WRKSP-BDL	CMBE-WRKSP-BDL	Cisco	Unified Com Manager Bus Edition Workspace Bundle-Top level	0.00	52.00	0.00	1	0.00
CCX-70-CM-BUNDLE	CCX-70-CM-BUNDLE	Cisco	CCX 7.0 UCM 5 Seat ENH Bundle - ONLY with NEW UCM	Included	52.00	Included	1	Included
CMBE-7828-71-KIT	CMBE-7828-71-KIT	Cisco	CMBE 7.1 media kit for WL	Included	52.00	Included	1	Included
CUCM-UWL-BE	CUCM-UWL-BE	Cisco	Unified Communications Manager UWL-BE DLU Bundle	Included	52.00	Included	1,005	Included

Name	Catalog Num	Vendor	Description	Unit Price	Discount %	Final Price	Qty	Total Price
CUCM-UWL-PAK	CUCM-UWL-PAK	Cisco	CUCM Claim Certificate for UWL	Included	52.00	Included	1	Included
CUP-70-UWL-PAK	CUP-70-UWL-PAK	Cisco	Unified Presence 7.0 PAK	Included	52.00	Included	1	Included
CUP-70-UWL-USR	CUP-70-UWL-USR	Cisco	Unified Presence 7.0 Users	Included	52.00	Included	85	Included
UCSS-UWL-BE-PK	UCSS-UWL-BE-PK	Cisco	UCSS Product Activation Key for CUWL BE	Included	52.00	Included	1	Included
UCXN-70-UWL-USR	UCXN-70-UWL-USR	Cisco	Unity Connection 7.0 VM Mailboxes, IMAP and Inbox	Included	52.00	Included	85	Included
UNITYCN7-BE-PAK	UNITYCN7-BE-PAK	Cisco	Unity Connection 7.0 PAK	Included	52.00	Included	1	Included
ANLG-DEV-BE	ANLG-DEV-BE	Cisco	Analog Non-App Device Add-On for UWL BE	50.00	52.00	24.00	10	240.00
CAB-AC	CAB-AC	Cisco	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	0.00	52.00	0.00	1	0.00
CON-SNTP-CMWRKSPB	CON-SNTP-CMWRKSPB	Cisco	SMARTNET 24X7X4 Unified Com Manager	0.00	15.00	0.00	1	0.00
CUCM-BE-WL	CUCM-BE-WL	Cisco	UWL Business Edition 1 User	315.00	52.00	151.20	35	5,292.00
MCS78284-K9-WL	MCS78284-K9-WL	Cisco	CUCMBE, 782844 appliance, CUWL BE 50 Users	18,995.00	52.00	9,117.60	1	9,117.60
CON-ECPM-M7828WL	CON-ECPM-M7828WL	Cisco	ESSENTIAL SW+24X7X4 CUCMBE, 7828-H4	2,071.00	15.00	1,760.35	1	1,760.35
PUBLIC-IP-DEV-BE	PUBLIC-IP-DEV-BE	Cisco	Public Space non-app phone add-on for UWL BE	150.00	52.00	72.00	10	720.00
UCSS-CMBE-WL1	UCSS-CMBE-WL1	Cisco	1yr CUWL Business Edition - 1 User for Gov/Edu only	35.00	52.00	16.80	85	1,428.00
UPC7-CLIENT-UWL	UPC7-CLIENT-UWL	Cisco	Unified Personal Communicator 7.0 for CUWL only	0.00	52.00	0.00	85	0.00
CP-791TG=	CP-791TG=	Cisco	Cisco IP Phone 7911G	225.00	52.00	108.00	1	108.00
CP-7937G=	CP-7937G=	Cisco	Cisco IP Conference Station 7937 Global	1,295.00	52.00	621.60	1	621.60
CP-7945G=	CP-7945G=	Cisco	Cisco IP Phone 7945, Gig Ethernet, Color, spare	465.00	52.00	465.00	67	14,954.40
MCS-7816-14-IPC1	MCS-7816-14-IPC1	Cisco	HW Only MCS 7816-14 Server	4,000.00	52.00	1,920.00	1	1,920.00
CAB-AC	CAB-AC	Cisco	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	0.00	52.00	0.00	1	0.00
CON-SNTP-1614IPC1	CON-SNTP-1614IPC1	Cisco	SMARTNET 24X7X4 HW Only MCS 7816-14 Server	512.00	15.00	435.20	1	435.20
MCS-7816-14-IPC1								
Default Scale(US Dollar)								
Labor:								
Install Material:								
Freight:								
Total:								
2,355.20								
51,829.15								
27,575.00								
2,000.00								
1,030.40								
82,434.55								
Paging Server								
Announce 100	Announce 100	Synapps	IP Audio and Text Paging - 250 Phones	3100.00	10.00	2790.00	1	2790.00
Syn-300	Syn-300	Synapps	Syn-Apps 300 Appliance	2640.00	10.00	2376.00	1	2376.00
Announce-250-PCS	Announce-250-PCS	Synapps	Annual Support, Announce 250	620.00	10.00	558.00	1	558.00
								Total
								5724.00
								Freight
								103.52
								Labor
								2400.00
								Total
								8227.52

The Expiration Date specified in this report will be subject to the provider's standard procedures, terms, and conditions for the acceptance of purchase orders. Any purchase may be subject to sales tax, VAT, duty and freight charges even if not noted on this quote. This report does not constitute an offer by its provider to sell products and services, but is instead an invitation to issue a purchase order to the provider.

Avaya one-X® Deskphone, 9630G IP Telephone

Avaya one-X® Deskphone is a family of next-generation IP telephones that delivers a new and unique communications experience to drive increased productivity.

The Avaya one-X Deskphone Edition solution family features an intuitive user interface which helps to make users proficient and confident in performing common telephone tasks such as setting up a conference call or completing a transfer. With brilliant audio quality, it's much easier to hear and understand other people which speeds business while reducing fatigue and stress. Avaya one-X Deskphone models now support voice commands for speech based dialing, and allow workers to dial personal contacts stored on the phone or a USB memory stick. The 9600 Series deskphones are built with future growth and enhancement in mind, with many modular add-ons that can be added as they are needed — protecting investments and leading to improved total cost of ownership. The new telephones also feature a very stylish professional design, including support for customized display screen saver images and custom faceplates with company logos.

Avaya one-X is a portfolio of communications solutions which deliver a powerful and consistent communications experience for the end user — across a variety of devices and interfaces. Avaya one-X solutions

provide streamlined access to Intelligent Communications, to drive productivity and competitive advantage.

Smart, sleek, stylish and highly functional, the Avaya 9630G IP Telephone delivers advanced communications capabilities — high definition audio, an integrated WML application interface, one-touch access to Avaya Aura™ Communication Manager mobility or forward features — in a solution designed for those who are absolutely dependent on voice communications for their business operations.

An embedded speech recognition engine within the Avaya 9600 Series deskphones allows for dialing of contacts by simply speaking the person's name. For those contact entries with more than one number (work, home), the user can specify "call John Smith at work" and the 9630G is intelligent enough to make it happen. For workers on the go, a USB stick can be used to log into a phone and store personal contacts. When the USB is inserted into a 9600 Series deskphone, it logs the user in and allows users to speech dial any of the up to 250 personal contacts supported by the phones.

The Avaya 9630G IP Telephone supports higher quality wideband audio in the handset, and headset as well as the speakerphone,



which provides crystal clear audio with the elimination of background noise. The backlit display and intuitive interface simplifies access to advanced Avaya Aura™ Communication Manager features — such as simultaneously managing multiple calls and selectively muting and dropping conference call participants. And, with its dual position flip stand, the 9630G makes a smart-looking addition to any desk.

Through its integrated web browser and application interface, the Avaya 9630G supports productivity enhancing phone applications such as corporate directories and integration with Microsoft Outlook calendars.

Workers on the go will appreciate the convenience of the Avaya 9630G's forwarding button, which provides one-touch access to Avaya Aura™ Communication Manager mobility features.

The 9630G model, provides built-in Gigabit Ethernet support with an energy efficient PoE Class 2 rating.



Standard color faceplates supported with all 9600 models. In addition, custom designs including company logos are also supported.

FACT SHEET

And keep in mind:

Improved total cost of ownership: The Avaya 9630G supports a portfolio of telephone modules, adapters and accessories such as wideband audio headsets. Adapters for Gigabit Ethernet and Bluetooth are now available, allowing for flexible and cost effective enhancements and investment protection.

Security and reliability: With enhanced protection against denial of service attacks and support for 802.1x, LLDP as well as improved VLAN separation, the Avaya 9630G delivers the high level of security and reliability that you've come to expect from Avaya.

Key Features

Hardware

- Backlit display — 3.8" diagonal QVGA quality gray-scale pixel-based with adjustable display angle
- Six line appearance buttons with LEDs
- Full-duplex wideband speaker phone
- Ergonomic wideband hearing aid compatible handset supporting TTD acoustic coupler
- Two message waiting indicators
- Innovative dual position flip stand
- Wall mount kit available
- Four-way navigation cluster button
- Four contextual softkey buttons
- Forward/mobility button (LED)

- Volume button (separate volume levels in the handset, speaker, and ringer)
- Avaya Menu button (browser, options and settings access)
- Message button (LED)
- Telephony application (hard button)
- Mute button (LED)
- Speaker button (LED)
- Headset button (LED)
- Contacts button
- Call log button (LED)
- Ethernet 10/100/1000 Mbps with a secondary GigE port for workstation or PC
- Module interface to support add-ons
- Supports three 24-button expansion modules (one 24 button expansion module for Avaya Aura™ Communication Manager 3.1 and prior versions)
- PoE 802.3af compliant class 2 device
- Two adapter interfaces
- USB interface — supports USB 1.1 compatible thumb drives for personal contacts
- Wideband Headset Interface

Software

- Supports 24 Call Appearances or Administrable Feature keys
- 250 entry contacts application (hard button)
- Call log (100-entry) with hard button and LED for missed call indication
- H.323 and SIP protocols supported
- Standards-based G.722 wideband Codec and the following narrow band codecs: G.711, G.726, G.729A/B

- Support for the Avaya push API application interface — for third party telephone applications (<http://www.support.avaya.com>)
- Support for the following languages: English, Canadian French, Parisian French, Latin American Spanish, Castilian Spanish, German, Italian, Dutch, Brazilian Portuguese, Japanese (Kanji, Hiragana, Katakana), Simplified Chinese, Korean, Russian Cyrillic, and Hebrew.
- Speech dialing languages include: US and UK English, French, Spanish, Dutch, German, Italian, Brazilian Portuguese

Requirements:

- Avaya Aura™ Communication Manager 3.0 or greater
- Local or Centralized Electrical Power — through PoE 802.3af switch, or local power supply

Learn More

For more information about how Avaya IP Telephony solutions may be leveraged to help grow revenue and reduce costs, please contact your Avaya Account Manager or Avaya Authorized Partners or visit [avaya.com](http://www.avaya.com) and click on IP Telephony.

About Avaya

Avaya is a global leader in enterprise communications systems. The company provides unified communications, contact centers, and related services directly and through its channel partners to leading businesses and organizations around the world. Enterprises of all sizes depend on Avaya for state-of-the-art communications that improve efficiency, collaboration, customer service and competitiveness. For more information please visit www.avaya.com.

The Avaya logo consists of the word "AVAYA" in a bold, red, sans-serif font. The letters are closely spaced and have a slight shadow effect.

INTELLIGENT COMMUNICATIONS

A red rectangular button with the text "avaya.com" in white, lowercase, sans-serif font.

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06/09 • LB3119-04

RESOLUTION NO. 2073

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF BONNEY LAKE, PIERCE COUNTY, WASHINGTON, AUTHORIZING AN AGREEMENT WITH CERIUM NETWORKS TO PURCHASE, CONFIGURE, AND INSTALL A VOICE OVER INTERNET PROTOCOL TELEPHONE SYSTEM FOR \$53,572.69 PLUS TAX.

The City Council of the City of Bonney Lake, Washington, does hereby resolve that the Mayor is authorized to sign the agreement attached hereto and incorporated herein by this reference.

PASSED by the City Council this 28th of September, 2010.

Neil Johnson, Mayor

ATTEST:

Woody Edvalson, City Clerk

APPROVED AS TO FORM:

James Dionne, City Attorney

**City of Bonney Lake, Washington
City Council Agenda Bill (C.A.B.) Approval Form**

<u>Department / Staff Contact:</u> PD / Chief Mike Mitchell	<u>Workshop / Meeting Date:</u> 28 Sep 2010	<u>Agenda Bill Number:</u> AB10-155
<u>Ordinance Number:</u>	<u>Resolution Number:</u> 2072	<u>Councilmember Sponsor:</u> Mark Hamilton

Agenda Subject: Authorization to expand the Community Service Officer (CSO) Crime Analyst part time position to a FTE where half of the hours are grant funded in order to participate in the PATROL Auto Theft Task Force.

Proposed Motion: A resolution allowing the Bonney Lake Police Department to expand the hours of the CSO Crime Analyst from a part time employee to a FTE. The CSO Crime Analyst will work 20 hours for the City of Bonney Lake Police Department and 20 hours for the PATROL Auto Theft Task Force where up to \$50,000 per year of this salary will be reimbursed by WATPA grant funding source.

Administrative Recommendation: Recommend approval.

Background Summary: The Washington Auto Theft Prevention Authority (WATPA) grant which provides funding for the Preventing Auto Theft Regional Operational Links (PATROL) auto theft task force has a part time crime analyst position open. The City of Bonney Lake has received funds for one FTE through this grant since the fourth quarter of 2008. The task force desires to contract with the City of Bonney Lake to fill the crime analyst position.

Currently the police department has a Community Service Officer (CSO) assigned to the crime analyst position as a 24 hour part time employee. This position would be expanded to one FTE to allow for the partnership with WATPA and the PATROL task force.

In order for this to occur, the City of Bonney Lake would reduce the number of hours from 24 to 20 hours with an additional 20 hours added via the grant funds provided by WATPA. With this contract, the CSO position would work for the City of Bonney Lake Police Department for 20 hours a week and would work for the PATROL auto theft task force for 20 hours a week.

The City of Bonney Lake would invoice all the additional costs of salaries and benefits to the task force up to \$50,000.00 per year. The reduction in hours will save the City of Bonney approximately \$2,6000 per year in staff costs. The position for the task force is grant funded and runs from July1, 2010 to June 30, 2011 with extensions expected.

BUDGET INFORMATION:

Budget Amount	Required Expenditure	Budget Impact	Budget Balance
0	48,926.00 returned from grant monies	6,817.16 savings to general fund	

Budget Explanation:

All additional expenditures for salary and benefits will be reimbursed by the grant by submitting an A-19 to the task force. Currently the City has this procedure in place due to the FTE detective we have assigned to the PATROL task force.

COMMITTEE/BOARD REVIEW:

Subcommittee Review Date: Public Safety Committee - 13 Sep 2010

Commission/Board Review Date: -

Hearing Examiner Date:

COUNCIL ACTION:

Workshop Date(s):

Public Hearing Date(s):

Meeting Date(s): 28 Sep 2010

Tabled To Date:

Signatures:

Director Authorization	Mayor	Date City Attorney Reviewed
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**City of Bonney Lake, Washington
City Council Agenda Bill (C.A.B.) Approval Form**

<u>Department / Staff Contact:</u> PD / Dana Powers	<u>Workshop / Meeting Date:</u> 28 Sep 2010	<u>Agenda Bill Number:</u> AB10-138
<u>Ordinance Number:</u> D10-138	<u>Resolution Number:</u>	<u>Councilmember Sponsor:</u> Laurie Carter

Agenda Subject: Property Crimes Ordinance Update 9.52 and 9.54

Proposed Motion: AB10-138 - Ordinance D10-138 - An Ordinance Of The City Of Bonney Lake, Pierce County, Washington, Amending Chapters 9.52 And 9.54 Of The Bonney Lake Municipal Code, Relating To Property Crimes.

Administrative Recommendation: Recommend approval

Background Summary: The legislature amended the malicious mischief statute so that all offenses are gross misdemeanors, regardless of the dollar value of the damage. City attorneys made the necessary changes to our code. The City finds it necessary to make revisions to the Bonney Lake Municipal Code to ensure greater consistency with state criminal statutes.

<u>BUDGET INFORMATION:</u>			
Budget Amount	Required Expenditure	Budget Impact	Budget Balance
0	0	0	0
Budget Explanation:			

COMMITTEE/BOARD REVIEW:

Subcommittee Review Date: Public Safety Committee - 13 Sep 2010
Commission/Board Review Date: -
Hearing Examiner Date:

COUNCIL ACTION:

Workshop Date(s): _____ **Public Hearing Date(s):** _____
Meeting Date(s): 09/28/10 **Tabled To Date:** _____

Signatures:

Director Authorization	Mayor	Date City Attorney Reviewed
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ORDINANCE NO. _____

AN ORDINANCE OF THE CITY OF BONNEY LAKE, PIERCE COUNTY, WASHINGTON, AMENDING CHAPTERS 9.52 AND 9.54 OF THE BONNEY LAKE MUNICIPAL CODE, RELATING TO PROPERTY CRIMES.

WHEREAS, the state Legislature has amended RCW 9A.48.090, pertaining to malicious mischief in the third degree, and RCW 9A.56.050, pertaining to theft in the third degree; and

WHEREAS, this change to state law classifies all crimes of malicious mischief as gross misdemeanors; and

WHEREAS, this change to state law raises the threshold of value that distinguishes between theft in the third degree and theft in the second degree; and

WHEREAS, the City Council desires that the Bonney Lake Municipal Code treat these property crimes with the same level of severity that they are treated with under state law;

NOW THEREFORE, THE CITY COUNCIL OF THE CITY OF BONNEY LAKE, WASHINGTON DO ORDAIN AS FOLLOWS:

Section . BLMC section 9.52.010 and Ordinance No. 790 § 40 are hereby amended to read as follows:

9.52.020 Malicious Mischief.

A. A person is guilty of malicious mischief if he:

1. Intentionally or knowingly damages the property of another;
2. Writes, paints, or draws any inscription, figure, or mark of any type on any public or private building or other structure or any real or personal property owned by any other person unless the person has obtained the express permission of the owner or operator of the property; or
- 2: 3. Commits any acts in such a manner as might, if not discovered, endanger the safety of any person or property, or in any manner interfere, tamper with, or obstruct any public or private property not his own, or throw any missile at any train, engine, bus, car or other vehicle.

B. In any prosecution under subsection A of this section, it is an affirmative defense that the actor reasonably believed that he had a lawful right to damage such property.

C. 1. Malicious mischief under subsection (A)(1) of this section is a gross misdemeanor if the damage to the property is in an amount exceeding \$50.00; otherwise, it is a misdemeanor.

~~2. Malicious mischief under subsection (A)(2) of this section is a gross misdemeanor.~~

~~3. Malicious mischief under subsection (A)(3) of this section is a misdemeanor. (Ord. 790 § 40, 1998; Ord. 703 § 2, 1995).~~

Section . BLMC section 9.54.020 and Ordinance No. 790 § 43 are hereby amended to read as follows:

9.54.20 Theft.

A. A person is guilty of theft if:

1. He steals the property of another which does not exceed ~~\$250.00~~ \$750.00 in value; or
2. By deception or by other means to avoid payment for services, he intentionally obtains services which he knows to be available only for compensation and which do not exceed ~~\$250.00~~ \$750.00 in value; or
3. Having control over the disposition of services of others to which he is not entitled, he knowingly diverts those services to his own benefit or to the benefit of another not entitled thereto.

B. In any prosecution under this section, it is an affirmative defense that the property or services were openly obtained under a claim of title made in good faith, even though the claim be untenable.

C. Theft is a gross misdemeanor. (Ord. 790 § 43, 1998; Ord. 703 § 2, 1995).

Section 3. If any one or more section, subsection, or sentence of this ordinance is held to be unconstitutional or invalid, such decision shall not affect the validity of the remaining portion of this ordinance and the same shall remain in full force effect.

Section 4. This Ordinance shall take effect thirty (30) days after its passage, subject to prior approval by the Mayor and prior publication for five days as required by law.

PASSED by the City Council and approved by the Mayor this _____ day of _____, 2009.

Neil Johnson, Jr., Mayor

ATTEST:

Harwood T. Edvalson, CMC, City Clerk

APPROVED AS TO FORM:

James J. Dionne, City Attorney

Passed:
Valid:
Published:
Effective Date:

document3

PUBLIC SAFETY COMMITTEE

DATE: September 13, 2010

ORIGINATOR: Dana Powers

TITLE: Assistant Chief

SUBJECT/DISCUSSION: Property Crimes Ordinance Update 9.52 and 9.54

ORDINANCE/RESOLUTION # D10-138

REQUEST OR RECOMMENDATION BY ORIGINATOR: See attached

ISSUE AND DOCUMENTS HAVE BEEN REVIEWED AND APPROVED BY THE:

MAYOR

FINANCE DIRECTOR

CITY ATTORNEY Yes

BUDGET INFORMATION:

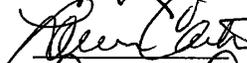
BUDGETED ITEM: N/A

TOTAL COST:

(Note: If budgeted item, attach copy of budget page and identify)

<u>2010 Budget Amount</u>	<u>Required Expenditure</u>	<u>Impact</u>	<u>Remaining Balance</u>
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COMMITTEE ACTION: RECOMMEND APPROVAL TO COUNCIL

	<u>DATE</u>	<u>APPROVED</u>	<u>DISAPPROVED</u>
Mark Hamilton	9-13-10		_____
Laurie Carter	9-13-10		_____
Dan Decker	9-13-10		_____

COMMITTEE COMMENTS:

COMMITTEE'S RECOMMENDATION TO FORWARD TO:

CITY CLERK

FINANCE DIRECTOR

CITY ATTORNEY

Please schedule for Council Meeting date of: September 28, 2010

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